



SoundThinking, Inc.  
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Fremont, CA 94538-2337  
Phone: 888.274.6877 Fax: 650.887.2106

**DATE** 9/3/2025  
**Quote #** FYTVLEPD051425r  
**Customer ID** Fayetteville PD

**Quote For:**

Assistant Chief Todd Joyce  
Fayetteville Police Department  
467 Hay Street  
Fayetteville, NC 28301

Quote valid until: 9/27/2025

Prepared by: K Isotalo

**Comments or Special Instructions:**

Renewal of Annual ShotSpotter (formerly Respond) Subscription Services for an additional one-year term (September 28, 2025 through September 27, 2026) for the 3.0 mi<sup>2</sup> coverage area. The services will be delivered according to the terms and conditions contained in the Respond Services Agreement dated December 20, 2022, as subsequently amended, which is incorporated herein by reference.

SALES DIRECTOR:		Jack Pontious		TERMS:	Net 30
QUANTITY (mi <sup>2</sup> )	DESCRIPTION	UNIT PRICE (per mi <sup>2</sup> )	TAXABLE?	AMOUNT	
3.0	Annual ShotSpotter Subscription Services for 9/28/25 through 9/27/26.	\$73,500		\$220,500	
				SUBTOTAL	\$220,500
				TAX RATE	
				SALES TAX	
				OTHER	-
				<b>TOTAL</b>	<b>\$220,500</b>

Please indicate your acceptance of this quote by issuing a Purchase Order referencing the Quote # above. SoundThinking will issue an invoice once we receive the PO.

If you have any questions concerning this Quote, please contact  
Karen Isotalo - Vice President, Sales Operations at 510.298.8668 or [kisotalo@soundthinking.com](mailto:kisotalo@soundthinking.com)

