

**EXHIBIT A**  
**FAYETTEVILLE PUBLIC WORKS COMMISSION**  
**ANALYSIS OF RECOMMENDATION**

TO: Marion J. Noland, Interim CEO/General Manager

DATE: March 15, 2023

FROM: Candice S. Kirtz, Director of Supply Chain

.....

This bid (PWC2223023) is for the purchase of pole-mounted distribution transformers. The bid documents requested that bidders provide pricing based on estimated quantities provided by PWC and, based on those estimates, the Commission awarded this purchase to WESCO Distribution, Inc. (“WESCO”) in the amount of \$382,750.00. The bid received from WESCO is the only submission that PWC received for this bid opportunity. With respect to the estimated quantities, the bid documents further explained that:

Quantities for each transformer must be noted as either guaranteed or estimated on the Bid Proposal form. During the term of the Contract, PWC reserves the right to request increases or decreases to estimated quantities for Vendor’s consideration. PWC also reserves the right to place order quantities in excess of guaranteed amounts should Vendor have production capacity.

PWC staff has confirmed that WESCO has additional production capacity. Therefore, PWC staff is requesting clarification of the Commission’s award to specify that the award allows PWC staff to increase the order quantities consistent with the bid documents. Increasing the quantities of pole-mounted distribution transformers under the contract will allow PWC to ensure availability of the transformers considering the current high demands for the goods.