

**FAYETTEVILLE PUBLIC WORKS COMMISSION
ACTION REQUEST FORM**

TO: Marion J Noland, Interim CEO/General Manager

DATE: May 3 ,2023

FROM: Tanga Anderson-Solomon, Procurement Manager

.....

ACTION REQUESTED: Reject the lowest, non-responsible bid submitted by Metra Industries, Inc. for the Phase V Annexation Project XII Area 26 Cliffdale West Subdivision contract and approve the contract award to the lowest responsive, responsible bidder, T.A. Loving Company. This project will provide sewer service to the construction area at Area 26 Cliffdale West Subdivision for the Phase V Annexation, consisting of approximately 20,888 linear feet of gravity sewer, 143 linear feet water main, and sanitary sewer improvements with associated appurtenances (“this project”).

BID/PROJECT NAME: Readvertisement for Phase V Annexation, Project XII, Area 26 Cliffdale West Subdivision Volume I & II

BID DATE: April 20, 2023

DEPARTMENT: Water Resources Engineering

BUDGET INFORMATION: Funding for this project will be from the Phase V Annexation Reserve Fund (204.0000.0435.2005935-10.820050..CPR1000130)

.....

BIDDERS	PRICE
Metra Industries, Inc., Little Falls, NJ	\$8,826,688.00
T.A. Loving Company, Goldsboro, NC	\$10,725,500.00

.....

AWARD RECOMMENDED TO: T.A. Loving Company

BASIS OF AWARD: Lowest Responsive, responsible Bidder

COMMENTS: Notice of the bid was advertised through PWC’s normal procedures on March 9, 2023, with an initial bid opening date of April 11, 2023. PWC did not receive the requisite three (3) bids. Notice of the bid readvertisement through PWC’s normal procedures occurred on April 11, 2023, with a bid opening date of April 20, 2023. PWC received two (2) bids for this project, which were timely opened and evaluated by PWC’s Water Resources Engineering and Procurement departments.

Due to the complexity of this project and PWC staff’s lack of prior experience with Metra Industries, Inc., staff performed reference checks and research of the contractor. After evaluation of the reference interviews, bid, and research of the contractor, PWC staff determined that Metra Industries, Inc. was a non-responsible bidder for this project. PWC staff then evaluated the bid submitted by the second lowest bidder, T.A. Loving Company. After evaluation of the bid and prior performance, PWC staff concluded that T.A. Loving Company was the lowest responsive, responsible bidder for this project. It is therefore PWC staff’s recommendation to award this project to the lowest responsive, responsible bidder, T.A. Loving Company.

.....

ACTION BY COMMISSION
APPROVED _____ REJECTED _____
DATE _____

ACTION BY COUNCIL
APPROVED _____ REJECTED _____
DATE _____

BID HISTORY

Phase V Annexation Project XII Area 26 Cliffdale West Subdivision Volume I & II

BID DATE: April, 20, 2023

Advertisement

- | | | |
|----|-------------|-------------------------------|
| 1. | PWC Website | 03/09/2023 through 04/20/2023 |
| 2. | Addendum 1 | 03/01/2023 through 04/20/2023 |
| 3. | Addendum 2 | 04/06/2023 through 04/20/2023 |
| 4. | Addendum 3 | 04/11/2023 through 04/20/2023 |

List of Prospective Bidders Notified of Bid

1. T.A. Loving Company, Goldsboro, NC
2. Metra Industries, Little Falls, NJ
3. Billy Bill Grading Co., Fayetteville, NC

**PWC Procurement Mailing List- Registered vendors via the PWC website and BBR registrants.
(approximately 2000+ contacts)**

Small Business Administration Programs:

Small Business Administration Regional Office (SBA)
NC Procurement & Technical Assistance Center (NCPTAC)
Veterans Business Outreach Center (VBOC)
Small Business Technology Center (SBTDC)
Women's Business Center of Fayetteville (WBC)

Local Business and Community Programs

FSU Construction Resource Office (FSUCRO)
FSU Economic Development Administration Program (FSUEDA)
FSU Career Pathways Initiative
NAACP, Fayetteville Branch
FTCC Small Business Center (SBC)
Greater Fayetteville Chamber, RFP posting submitted
Hope Mills Chamber
Spring Lake Chamber
Hoke Chamber
Fayetteville Business & Professional League (FBPL)

State Business and Community Programs

NC Institute of Minority Economic Development (The Institute) Durham, NC
NAACP, State Branch Raleigh, NC
National Utility Contracting Association- NC Chapter (NUCA)
Durham Chapter of the National Association of Women in Construction (NAWIC)
South Atlantic Region of National Association of Women in Construction (NAWIC)
The Hispanic Contractors Association of the Carolinas (HCAC)
United Minority Contractors of North Carolina

International Women in Transportation- Triangle Chapter

Media

Fayetteville Observer

WIDU, AM1600

IBronco Radio at FSU

Fayetteville Press News

Up & Coming Weekly

Bladen Journal

Greater Fayetteville Business Journal

SDBE / Local Participation

T. A. Loving Company is not a local business and is not classified as an SDBE Minority or Women-Owned business.