



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract
No.:

FS12-23

Date
Prepared:

October 16, 2025

Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract. As needed, delivery updates will be provided as soon as possible.

Buying Agency:	City of Fayetteville NC Fire Department	Contractor:	Atlantic Emergency Solutions
Contact Person:	Chief Kevin Dove	Prepared By:	Kaleb Fike
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Product Description	23A-105	August 2025 Pricing	Pierce Enforcer 107 Tandem Aerial Ladder
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract:	\$1,718,366.00
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B. Published Options - Itemize below - Attach additional sheet(s) if necessary.

(Note: Published Options are "manufacturer standard options" which were submitted and priced in Contractor's proposal.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	
		Subtotal B:	\$59,929.00

C. Customization Category Totals - Itemize below / Attach additional sheet(s) if necessary.

(Note: Customization options are "manufacturer non-standard options" which were submitted and priced in Contractors's proposal.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	
		Subtotal C:	\$1,546.00

Check: Total cost of Customization Categories (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	For this transaction the percentage is:	0%
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D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	\$1,779,841.00	=	Subtotal D:	\$1,779,841.00
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E. H-GAC Order Processing Charge (Amount Per Current Policy)	Subtotal E:	\$2,000.00
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F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
		Contract Discount	
		Subtotal F:	\$0.00

Delivery Date:	5/1/2026	G. Total Purchase Price (D+E+F):	\$1,781,841.00
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23AR-104

olicitation**Price List****August 2025****ent: Pierce****Description****Aerial**

Enforcer Chassis, Single Rear Axle, 75' Aerial - 1027
Enforcer Chassis, Tandem Rear Axle, PUC, 75' Aerial - 1028
Velocity Chassis, Tandem Rear Axle, 100' Aerial - 1029
Enforcer Chassis, Single Rear 107' Aerial -1030
Enforcer Chassis, Tandem Rear Axle, 107' Aerial - 1031
Velocity Chassis, Tandem Rear Axle, 105' Aerial - 1032
Velocity Chassis, Tandem Rear axle, 100' Rear mounted Platform - 1033
Velocity Chassis, Tandem Rear axle, 100' Aluminum Rear mounted Platform - 1034
Enforcer Chassis, Tandem Rear axle, mid-mounted 100' platform - 1035
Enforcer Chassis, 107' Tractor Drawn Aerial - 1036
Enforcer Snozzle - 1037

Pumper

Freightliner M2-106 Pumper, 1000 Tank, 1250 Pump 1020
International 4 door 1000 tank, 1250 Pump Pumper 1026
Saber Pumper, 750 Tank, 1500 pump 1022
Enforcer Pumper 750 tank, 1500 pump 1023
Enforcer PUC Pumper 750 tank, 1500 pump 1024
Velocity Pumper 1025
Velocity PUC Pumper 1038
Enforcer Volterra Pumper 1167

Pumper Tanker

Freightliner 2000 Gallon Tanker
International 2000 Gallon Tanker
Saber 2000 Gallon Tanker
Enforcer 2000 Gallon Tanker
Freightliner 3000 Tandem Tanker
International 3000 Tandem Tanker
Saber Tandem 3000 Tanker
Enforcer Tandem 3000 Tanker
Velocity Tandem PUC 2500 Tanker

Wildland

1019 Ford F-550 Pumper
International Wildland - International Type 3
International Urban Interface

Special Service (Rescues)

Ford F-550 Rescue 12'
Enforcer NWI-Rescue
Velocity NWI-Rescue
Enforcer PUC NWI-Rescue

Velocity Combo-Rescue
Enforcer Tandem Combo
Velocity Alum Walk-in Rescue
Enforcer Stainless NWI-Rescue
Enforcer Walk-in
Velocity Tandem Walk-in
Oshkosh ARFF
Oshkosh Striker 4x4, 1500 gallons of water, 210 gallons of foam
Oshkosh Striker 6x6, 3000 gallons of water, 420 gallons of foam
Oshkosh Striker 8x8, 1500 gallons of water, 210 gallons of foam
Oshkosh Striker Volterra 6x6, 3000 gallons of water, 420 gallons of foam

August 2025
Selling Price
\$1,451,680.00
\$1,490,768.00
\$1,666,074.00
\$1,607,172.00
\$1,718,366.00
\$1,664,250.00
\$1,933,620.00
\$2,039,962.00
\$2,124,882.00
\$2,089,083.00
\$1,329,036.00
\$399,231.00
\$528,921.00
\$891,423.00
\$966,751.00
\$1,046,629.00
\$977,870.00
\$1,060,827.00
\$1,972,931.00
\$514,135.00
\$500,781.00
\$909,184.00
\$993,124.00
\$509,592.00
\$522,473.00
\$995,851.00
\$1,060,260.00
\$1,121,987.00
\$367,910.00
\$583,579.00
\$493,896.00
\$279,945.00
\$986,411.00
\$1,010,651.00
\$1,266,144.00

\$1,148,807.00
\$1,126,840.00
\$1,126,612.00
\$1,031,789.00
\$1,045,617.00
\$1,241,825.00
\$1,112,944.00
\$1,189,319.00
\$2,249,898.00
\$2,593,116.00

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S12-23 Solicitation

Price List August 2025

Unit: Pierce

Option Description
Standard graphics package
Paint unit Two-tone
120-volt AC auxiliary air compressor with auto-eject shoreline power connection
120-volt AC power strip in cab with shoreline power provisions
120-volt AC engine coolant preheater with auto-eject shoreline power connection
Air hose reel in an upper compartment with 150' of 1/2" hose
Air inlet on left side of cab with auto-eject connection
Air outlet at rear of vehicle with 50' of hose and a tire gauge
Continuous duty cycle chassis central lubrication system for 4x4 vehicle
Continuous duty cycle chassis central lubrication system for 6x6 vehicle
Continuous duty cycle chassis central lubrication system for 8x8 vehicle
Add central lubrication to HRET
Disc brakes IPO drum brakes for 4x4 vehicle
Disc brakes IPO drum brakes for 6x6 vehicle
Disc brakes IPO drum brakes for 8x8 vehicle
Central tire inflation system (CTIS) for 4x4 vehicle - system only
Central tire inflation system (CTIS) for 6x6 vehicle - system only
Central tire inflation system (CTIS) for 8x8 vehicle - system only
Rear body swing style doors IPO roll-up doors
Rear axle steering upgrade IPO front only steering axle
Upgrade to 770 horsepower engines
Monitoring and Data Acquisition System (MADAS) datalogger
Battery jumper studs in left engine compartment
Spare Techking tire and wheel assembly
Beadlocks for 4x4 vehicle, including spare
Beadlocks for 6x6 vehicle, including spare
Beadlocks for 8x8 vehicle, including spare
Beadlock press
One (1) Michelin spare tire assembly
Michelin tires for 4x4 vehicle including spare IPO Techking tires
Michelin tires for 6x6 vehicle including spare IPO Techking
Michelin tires for 8x8 vehicle including spare IPO Techking
Two (2) windshield defroster fans in cab
One (1) additional crew seat
Upgrade to SmartDock hands free SCBA bracket for one (1) seat
Add roof hatch access step in cab, 3 step weldment
Roof Hatch Cab Acrylic
High output dual air conditioning/heat HVAC system
Dual HVAC - Scania
Streamlight brand rechargeable flashlights in cab - Qty. of two (2) total
Streamlight brand rechargeable flashlights in cab - Qty. of four (4) total
Emergency Medical Supply (EMS) storage compartment in cab w/ 3 height adjustable shelves and LED lights

Storage for two (2) spare SCBA cylinders in cab - Qty. of one (1) each side
Driver and turret operator foot switches for emergency siren and air horns
Quick start button on left side of cab
Telematics
Flat center console in cab IPO ergonomic center console
Cab Deluge System
Rear vision system including a rear facing color camera mounted at the rear of the vehicle
Bird's Eye 360 Back-up Camera
Cab mounted thermal imaging camera with pan and tilt upgrade from roof turret mounted thermal imaging camera
Bumper/Turret Mounted FLIR
Cab roof center mounted FLIR
Digital Video Recorder (DVR) with forward facing color camera
Thermal imaging camera on end of HRET turret
DEVS AeroBoss Vision Enhancement
Fixed lens color video camera on end of HRET turret
One (1) height adjustable roll-out shelf in a lower compartment
One (1) height adjustable fixed shelf in a lower compartment
One (1) slide out, tilt down tray in an upper compartment
One (1) stowable folding step for upper compartment access - [per side]
Winterization insulation and heating system for lower compartments
Pike pole storage in crosslay area for one (1) pike pole
Four (4) SCBA cylinder storage areas in forward compartments.
550 lb. dry chemical system with a fixed dual agent hose reel holding 100' of 1" twinned hose and a hydro-chem pistol grip nozzle in a lower compartment.)
One (1) fully charged spare nitrogen propellant cylinder for dry chemical system
Add an NASP hydro-chem direct injection foam/water/dry chemical nozzle IPO water/foam nozzle for any roof turret or bumper turret discharge
Dual agent 550 Dry Chem & 460 lb. Halotron clean agent.
Halotron agent filling/reservicing kit 1,000#
One (1) fully charged spare argon propellant cylinder for Halotron clean agent system
Add dry chemical discharge to HRET
Add Halotron discharge to HRET
Add dry chemical and Halotron discharge to HRET
Structural panel with gauges, one (1) 2-1/2" pump suction inlet, one (1) 5" pump suction inlet and a priming pump on the left side of the vehicle
Structural panel with gauges, one (1) 2-1/2" pump suction inlet, one (1) 5" pump suction inlet, a priming pump and fill from draft feature on the left side of the vehicle
Limited structural panel with gauges and no pump suction inlet connections on the left side of the vehicle
Structural panel color display IPO structural panel gauges
Structural Panle display left and right
One (1) 2-1/2" water/foam producing discharge outlet with a bleeder valve and cap on each side of the vehicle - two (2) total
Two (2) 2-1/2" water/foam producing discharge outlets with bleeder valves and caps on each side of the vehicle - four (4) total
Additional 200' 95 gpm preconnected crosslay with 200' of 1 3/4" hose, polypropylene tray and pistol grip nozzle
Fixed water/foam hose reel with 150' of 1.25" hose and 95 gpm nozzle in a lower compartment
Add swing-out feature for hose reel

One (1) 2-1/2" and one (1) 4-1/2" water tank fill connection on the right side
375/750 gpm high volume, dual rate, fixed height bumper turret in place of standard fixed height 300 gpm bumper turret
375/750 gpm high volume, dual rate, low-attack bumper turret in place of standard fixed height 300 gpm bumper turret
625/1250 gpm high volume, dual rate, fixed height bumper turret in place of standard fixed height 300 gpm bumper turret - 6x6 and 8x8 only
300 gpm bumper turret
Upper turret Vehicle roof 625/1250
Snozzle 50' High Reach Extendable Turret (R50 HRET) with piercing nozzle in place of standard roof turret
Snozzle 65' High Reach Extendable Turret (R65 HRET) with piercing nozzle in place of standard roof turret.
Four (4) undertruck discharge nozzles
Eco EFP on-board Foam Testing System with fixed rate, around the pump foam proportioning system
Electronic Foam Proportioning (EFP) system in place of standard fixed rate, around the pump foam proportioning system
Eco EFP on-board Foam Testing System with Electronic Foam Proportioning system
Vehicle mounted 24-volt DC electric foam transfer pump
Vehicle mounted pneumatic foam transfer pump
Ladders with fixed mounting on roof - Duo Safety 900A-24 and Little Giant Model 26
Roof mounted Little Giant Model 26 ladder with storage brackets
Rear body mounted Little Giant Model 26 ladder with storage brackets
Electric ladder gantry with one (1) Duo Safety 900-A-24 and one (1) Little Giant Model 26
Exterior mounted LED water and foam tank level lights, left and right sides
Compartment mounted LED water and foam tank level lights, left and right sides
10 kW 120/240-volt AC hydraulic generator w/load center
Two (2) 120-volt AC LED sidelights above windshield
Two (2) 120-volt AC LED manual telescoping sidelights on each side - four (4)
120-volt AC electric cable reel in an upper compartment with 200' of yellow 12/3 SO safety cord
One (1) 120-volt AC, 15 amp duplex (straight/twist) receptacle on each side of truck in the lower compartments, two (2) total
Two (2) LED driving lights and two (2) LED fog lights
LED ground lighting, eight (8) total lights
Two (2) 24-volt DC LED cab mounted worklights
Two (2) 24-volt DC LED cab mounted premium worklights
Two (2) 24-volt DC LED worklights per side, four (4) total
Two (2) 24-volt DC LED premium worklights per side, four (4) total
Two (2) 24-volt DC LED rear mounted worklights
Two (2) 24-volt DC LED rear mounted premium worklights
Two (2) 24-volt DC LED sidelights above windshield
One (1) 24-volt DC LED manual telescoping sidelight on each side - two (2) total
Two (2) 24-volt DC LED pneumatic telescoping sidelights on each side - four (4) total
Amdor LED compartment lighting upgrade IPO standard LED compartment lighting
One (1) LED spotlight on roof turret
One (1) LED spotlight on bumper turret
One (1) premium LED spotlight on HRET turret IPO two (2) standard LED spotlights
Scene Lighting Upgrade
Alternating flashing feature for headlights "wig wag"

Whelen L31 amber standby light upgrade IPO standard standby lighting one (1) each side
Premium lower perimeter red LED warning lights with two (2) front facing, two (2) rear facing and three (3) lights per side
Four (4) red LED mini light bars IPO standard four (4) red LED beacon upper warning lights
Four (4) premium red LED mini light bars IPO four (4) standard red LED beacon upper warning lights
Emergency Lighting upgrade
Type I Simulator- Basic desk top Striker simulator
Type II Simulator- Expanded Striker simulator with 4 screens, one Driver's seat, realistic buttons / switches.
Type III Simulator- Expanded Striker simulator with 6 screens, 2 full size seats and full Striker dashboard.
Upgrade Saber to Enforcer
Upgrade Enforcer to Impel
Upgrade Enforcer to Velocity
Upgrade Electrification Chassis per unit
Volterra Drive accessories
International CV515 - 4x4 - Diesel - 4Dr
International CV515 - 4x4 - Diesel - 2Dr
Ford F750 - 4X4 - Diesel - 4Dr - XL
Ford F750 - 4x2 - Diesel - 4Dr
International HV507 - 4x4 - Diesel - 2Dr
International HV507 - 4x4 - Diesel - 4Dr
International HV507 SFA, 2 Door, Diesel, 4x2
Freightliner M2 106 - 4x4 - Diesel - 2Dr
Freightliner M2 106 - 4x4 - Diesel - 4Dr
Freightliner M2-106, 180" WB, 4x4, Regular Cab two door, Cummins L9 Diesel, 115" CA
Freightliner M2-106, Crew Cab four door, Cummins L9 Diesel
Freightliner M2-106, 177" WB, 4x4, Regular Cab two door, Cummins L9 Diesel, 112" CA
Freightliner M2-106, 180" WB, 4x2, Regular Cab two door, Detroit DD8 7.7L, 115" CA
Commercial Chassis Year model increase
Add Frame liner Commercial
Add Frame Liner Custom
Aerial Frame liner
Galvanized Frame structure
upgrade to 22,800# front axle
upgrade to 24,000# front axle
upgrade to 27,000# rear axle
upgrade to 31,000# rear
upgrade rear single axle to 33,500#
Upgrade Rear Axle, 48,000#
Upgrade Rear Axle, 58,000#
TAK-4 Suspension
T3 Steer Single Suspension

T3 Steer Tandem Suspension
Change to Air Ride Suspension, Single
Change to Air Ride Suspension, Tandem
Change to Dynalastic Suspension
Driver operated differential control
4 x 4 Option Commercial
4 x 4 Option Custom
Tire Chains - Rear Axle
Aluminum Wheels Commercial
Custom Aluminum Wheels, front
Aluminum Wheels, Rear Single Axle
Aluminum Wheels Tandem Axle
Chrome Wheel, Covers and High Hats
Upgrade Tires to Fire Service Speed
Spare Steel Wheel and Mounted tire
Electronic Tire Pressure Management
Safety Bands (pair)
Mud Flaps
Single Wide Mudflap Custom Art
Single Rear flap
Wheel Chocks and Mounts
ABS/ATC
ESC/ABS/ATC
Roll Alert System
Disc Brakes Front
Disc Brakes, Rear, Single
Disc Brakes, Rear, Tandem (per)
Brake Lock
Wire Braided brake lines
Upgrade Air Dryer
Air inlet-outlet
Additional Air Tanks
12 or 120 volt air compressor
Brake fittings compression type
Remote tank drain
Single Point lube TAK-4
Auto Lube, 22 point
Auto Lube 34 Point
Upgrade Engine to Detroit DD8
Upgrade Engine L9 300 hp to L9 360 hp
Upgrade L9 to Cummins X-10
Cummins X10 to PACCAR 510
Replace X10 with Cummins X-12
Cummins X12 to X15
Cummins X15 565 to 600 hp
PACCAR 510 to Cummins 600
Engine EPA Compliance upgrade
Engine Tunnel insulation upgrade
Extreme Cab Insulation

Remote Mount oil/fuel filters
Wire Braided Fuel Lines
Emergency Shutdown for Engine, Air w/ reset
1000 Watt Immersion Heater
Exhaust Extension Plymo or Nederman
Magnetic Grabber A
Exhaust Diffuser - Care
Magnetic Grabber B
Exhaust "No Smoke"
Increase DEF Capacity
Heater shut-off valves
Dual Fuel Tank Fills
75 gallon fuel tank
100 Gallon Fuel
Lines, Fuel, Wire Braided, Reusable Fittings
Fuel Water Seperator
Exhaust brake to Engine Brake Commercial
EVS 3000 to 4000
EVS 4000 to 4500
Retarder Transmission
Aggressive Down shift
Telma Retarder, Single Axle
Steering with controls
Add Extended Bumper
Add 26" Extended underslung Bumper
Bumper tray with cover
Bumper Sight Rod
Bumper compartment for Winch
Bumper Equipment Tray with cover
Bumper warning light recess
Bumper Modifications for drop trays
Bumper modification for Q2B Siren
Bumper Center section hinged
Line-X Type Bumper Coating front or rear
Electric Power Only, Portable Winch
Winch 12,000#
Winch 9,000# or 10,000#
Hitch, Receiver, Front, 10,000 lbs, Custom Chassis
Portable receiver winch
Raised roof, custom cab
Extended Cab
Cab Bank Modification
Upgrade to 84 extended cab
Cab 2 Door HDR Modification
Cab Insulation Extreme Climate
Grille Upgrade
Painted Grill
Cab trim upgrades
Stainless Door Jamb Scuff plates

Mirrors - change to Bus style cab corner
Mirrors - change to door mount bus style
Mirrors - change to One-Eleven style
Full height Cab doors - Raised Roof
Electric Windows
Electric Door locks
Key Pad, Electric Door locks
Cab step 2" larger mid and bottom
Cab Step 4-Door Grip Struts
Cab Step upgrade electric or neumatic
Commercial step upgrade package
Cab/Crew additional Step lighting
Handrail with LED Lighting Cab or body per 2
Cab-Crew cab step lighting upgrade
Cab Windows Factory Tint per 2
Cab Window Fire Curtains
Ceramic IR Series Window Film per 2
Cab window bars
Cab Filtration System
Clean Cab base option
Cab Interior Cabinet
Comnpartment 84 Crew Cab FH-FW Exterior access
Aluminum Treadplate on Cab roof
Drip Rail, Cab Roof
Mounting plate on engine tunnel
Engine tunnel mount with drawer
2 Person Command Center Configuration
Heavy Duty Metal Dash
Vinyl Flooring
Interior Headliner Vinyl Upgrade
Interior Headliner Turnout Tuff
Extreme A/C Package
Heavy Duty HVAC
110 Volt cab A/C
Danhard Style A/C
Dual style A/C upgrades
HVAC Interlock Cab lift
Fan-Window Defrost per fan
Map Box with straps
Commercial Safety System single cab
Safety System
Driver Safety Seat
SCBA Safety Seat
Non-Pierce Driver Hightback
Non-Pierce Officer Air - SCBA
Non-Pierce Seat Crew w-SCBA per seat
Seat Crew Cab fold-up bottom
SCBA Seats addition to Crew

Hands Free SCBA Bracket (ea)
EMS Boxes
EMS Compartment in Cab
EMS Compartment w outside access (each)
EMS Cabinet Shelving per
PacTrac or Peg in cab
Compartment Crew Cab with storage
Cab/Crew Interior Lighting Upgrade
Handlights (2) LED Style mounted
Speedometer, Class 1 w/LED officer side/cab mounting
Spare 12 volt power (each)
Spare 12 volt circuit
Spare USB Connection
Group 12 volt power - traffic
Recessed Dash
Floor lighting cab or crew cab
Radio with Weatherband
Additional MUX Screen
Pierce Command Zone, Advanced Electronics & Control System, WiFi
Collision Mitigation R2R
Remote Control Spot Lights
Intercom System (BASIC)
Intercom System (up to 6 position)
Intercom Wireless System
Intercom Dual Radio
Intercom Headset - Wired
Intercom Headset - wireless
Intercom Range Extender
Intercom - David Clark
Intercom - David Clark 7p
David Clark Wired Headset
David Clark Wireless Headset
Key Storage, Knox-Box
Charger 6 Bank Portable radio
install customer drug vault
Install customer GTT
install Customer MDT
Install Customer Provided Modem
Install radio speakers
install Customer radio
Install Customer Dualhead
Install Customer Provided Key Storage, Knox Box, in Cab
Install Customer GPS/Multimode
Install Customer Provided Hand light Charger(s)
Install Customer Provided Two-Way Radio Remote Head Cable
Install Customer Antenna
Install flashlights
Install Handheld chargers
Antenna GPS style

12 volt Radiobank charger
MDT Getac or similar
Cab DATA Router
Medi-Kool mk18
Camera System Rear
Camera System, Sides and rear to mux
Camera System, Sides and rear to monitor
Camera System Renegade or similar
Camera, Tiller Cab
Camera System with DVR
Camera System Cab and Pump panel display
Camera System interior cab and exterior body
Camera Interior, forward, crew with DVR
Camera FLIR
Camera System Fotokite modem portable
Camera System Fotokite Compartment mounted
Camera System Fotokite w modem Compartment mounted
Batteries 6 total
Optima Batteries
IOTA Charger
Blue Sea 40 amp
Promariner Charger
Kussmaul Charger
Kussmaul 440
Kussmaul Pump plus
Progressive PD2180 (per unit) or equal
Progressive PD2180 IRT or equal
AGM batteries Charger
Newmar Charger
Inverter
Kussmaul or similar display Indicator
Auto-eject 15 amp
Auto-eject 20 amp
Auto-eject 30 amp
Battery Charger indication
Transfer switch
Sub Feed Box
320 amp to 360
320 Amp Leece Neville alternator
420 Amp Leece Neville alternator
430 Amp Niehoff alternator
430 amp Delco alternator
Emergent Retrofit Kit
Emergent Fleet/Tactical Board SaaS (0-29,999 incidents)
Emergent Fleet/Tactical Board (30,000-49,999 incidents)
Emergent Fleet/Tactical Board (50,000-69,999 incidents)
Emergent Fleet/Tactical Board (70,000-99,999 incidents)
Emergent Fleet/Tactical Board (100,000 + incidents)
LED Headlights

LED cab lighting
DOT Lighting LED Upgrades
Tail lighting LED Upgrade
LED body perimeter additional
12 volt PEL Scene light
Scene Light TecNiq E960
12 volt LED Scene - A
12 volt LED Scene - B
12 volt LED Scene - C
12 volt LED Flood Brow light A
12 volt LED Flood Brow light B
12 volt LED Flood Brow light C
12 volt LED Hi-Viz Brow A
12 volt LED Hi-Viz Brow B
12 volt LED Hi-Viz Brow C
12 volt Brow Trio LED
12 volt LED Flood Recessed or surface (per light) A
12 volt LED Flood Recessed or surface (per light) B
12 volt LED Flood Recessed or surface (per light) C
12 volt LED Flood Pole light (per light)
Hi-Viz Cab or Body LED A
Hi-Viz Cab or Body LED B
Hi-Viz Cab or Body LED C
Rear Scene upgrade
Chrome Black-out Package A
Chrome Black-out Package B
Flood light switching (per unit)
LED Hosebed Lighting
Upgrade Body, HDRP
Long Pumper body
Flush back body option
Compartment door locks (each)
Full Height - Depth Compartments
Add Right High Side Compartments
PUC Body Configuration
HDRP Body Upgrade
Aerial body full depth per side
Pumper Body to Stainless
Aerial Aluminum to stainless body
Full Depth & Full Height Compartments - Aerials
Upgrade Aerial, 100AAT, Alum Body
Upgrade Aerial, 100'HAL 750# Tip Load to Ascendant 100' Aerial Tower
50' Snozzle - P-50
65' Snozzle HS-2 65'
Provide Super Duty 100' Aerial Ladder, In Addition to Base Price
Pumper Style Body for Single Axle 75'
Increased Aerial weight/wind rating
Add PUC pump, tank and crosslay to Aerial
Increase Booster Tank to: 1000 Gallons

Increase Booster Tank to: 1250 Gallons
Increase Booster Tank to: 1500 Gallons
Increase Booster Tank to: 3000 Gallons
Plumbing Sleeve through tank
Direct tank auto fill
Direct Tank Fill Manual
Tanker Hose bed Package
manual rear dump with 90
air-electric rear dump
air-electric side dump with extender (each)
NY Hose Bed
Upgrade NY Style Tank
Hose Bed Access Ladder
Hose Bed Cover, Aluminum A
Hose Bed Cover, Aluminum B
Hose Bed Cover, Vinyl
Hose Bed Cover, Roll-up
Hosebed cover Line-x type material
Hose bed rear flaps
Additional Hosebed Divider
Add Vinyl Cover for Crosslay Hose Bed
Tail Board Upgrade Package
Rear step package upgrade
Upgrade Tanker Step Package
Rear step package with wrap bumper
Traffic cone mount
Running Board Trough
Running Board Trough Floating
Tanker folding tank storage manual
Tanker folding tank storage electric
Fol-Da-Tank (per gallon)
LED Compartment Lighting base upgrade lighting
LED Compartment Lighting premium
Ladder Top Access Storage
Vertical Exhaust in Compartment
Catwalk-Hatch Compartment, Each
Hatch Compartment lighting
Dunage area Lighting
Hosebed Lighting
Aerial Walkway Lighting
Adjustable Comp. shelves
Adjustable transverse shelves
Door pull strap (ea.)
Fixed Compartment Shelves
Floor Tray
Floor tray flat-top multi slide
Floor tray 1-way Special. Depth
Slide-Master/OSS Slides
Adjustable slide-out tray

Tilt-out adjustable tray
Tool Drawer(each)
Slide-out 1-way Utility
Slide-out 2-way Utility
Slide-out tool board
Slide-out tool board with PAC
Slide-out tool board in tray
Slide-out floor tray
Slide-out floor tray flat top
Swing-out tool board
Swing-out tool board (PAC)
Swing-out tool - peg
C-Tech style drawers (per ea.)
Tool board in Slide-out tray
Tool board 2-way slide
Toll Board 2-way w/ PAC
Tool board with peg
Tool board with Pac
Gear Grid
PacTrac in compartment
Peg Board in compartment
Compartment Partition
Bracket SCBA In body or cab compartment
HDR Floor Extension
Mating in Enclosed Compartments Per Shelf
Add Dura Surf (per each)
Pumper package shelves and trays
Aerial package shelves and trays
Rescue package shelves and trays
trough - hard suction (each)
hard suction hose (each)
Soft Suction Hose
SCBA Cylinder storage in fender panel single (each)
SCBA Cylinder storage in fender panel double (each)
SCBA Cylinder storage in fender panel triple (each)
SCBA Storage in fender panel
Extinguisher Compartment
SCBA Storage Bins (each)
Hopper - Absorbent
Combo Body side compartment with basement
Slide-Out Module up to 96"
Slide-out Module up to 132"
HDR Side Generator Compartment
Leveling System
Awning
Electric Awning
Recess Electric Awning
Electric Awning Enclosed
Roof Rescue Eye (ea.)

Rescue Stairway
Quic-Ladder Access Ladder
Hitch Receiver side body (2)
Airbag Rack (each)
Rack, Plywood (10)
Under Body Compartment
Stokes Rack
120 v Refrigerator 23 cu ft.
Black Plastic rubrail body sides
Airbag Rack (each)
Rack, Plywood (10)
Under Body Compartment
Stokes Rack
120 v Refrigerator 23 cu ft.
Stokes Rack in hatch
Electric Cord Reel Compartment
Little Giant Ladder
Additional 10' Folding Ladder
12' Ladder
Additional 14' Roof with Hooks
16' Ladder
20' Ladder
24' Ladder
26' Ladder
28' Ladder
30' Ladder
35' Ladder
40' Ladder
45' Ladder
Add Electric / Hydraulic Ladder Rack
Ladder Storage next to tank
Ladder storage tank tunnel
Ladder storage trough
Long tools storage compartment
Rack, Ladders
Pike Pole storage (ea.)
Fire Hooks Style Pike Pole
Fire Hooks Style Rubbish
Fire Hooks Style D-Handle
N.Y. Hook Storage
D-Handle Storage Trough
Additional steps Body
Chrome Bell with manual pull string
Chrome Bell with electronic striker
Add Top Pump Control
Pump Panel Enclosure
750 GPM Pump to 1000 GPM Pump
Upgrade Trans, Pump, Waterous, "PA" Series, Heavy Duty PTO
Increase Pump, 1000 GPM to 1250 GPM

Increase Pump from 1250 to 1500 gpm
Increase Pump from 1500 to 1750 gpm
Increase Pump from 1500 to 2000 gpm
Add Mechanical Seal to Pump
Thermal Relief
Pump Transmission Gear case
PUC Flip-out steps
MIV Valves Electric with manual back-up (each)
Manual Ball-Piston Intake Valve
add pump anodes (pair)
add 2.5" suction inlet
Add Front Suction Inlet 4-6"
Add Rear Suction Inlet
Tank to Pump Electric Controlled valve
Vertical swing Control Valves
Outlet, Tank Fill, 2"
1.5" discharge
2.5" Discharge
3" Discharge
Add Large Diameter Side Discharge
Add Large Diameter Rear Discharge
1.5" discharge front bumper
2.5" Discharge front bumper
Full Flow valves
Electric deluge valve
Extenda-gun
Electric Extenda Gun
Deluge Riser 6"
Deck Gun with Tips, Manual
Deck Gun with Tips, Electric
Portable Monitor 2.5" Inlet
Monitor, no base
Electric Deluge with foam by-pass
add electric valve deluge plumbing
Crosslay roll-up door enclosure
Preconnect 1.5" with 2.0" plumbing - Speed or cross
Preconnect 2.5 or 3" plumbing - Speed or Cross
Provide Speedlay Module
Provide (2) Speedlays w/ Tray
Add Hinged-Type Aluminum Cover to Crosslay (per set of 2)
Add 1" Cargo Netting to cross/speedlay (2)
Poly Tray additional
Hose Reel, above pump w/ 150' Hose
Hose Reel, Under Cab w/ 100' Hose
Hose Reel in Compartment
Akron 3096-95 gpm Single Agent System
Akron 3096-95 gpm Dual Agent System
Discharge foam capable
Elkhart 240-95 Single Agent

Elkhart 240-95 Dual Agent
Foam Pro 1600 Single Agent
Foam Pro 2001 Dual Agent
Foam Pro 2002 Single Agent
Foam Pro 2002 Dual Agent
Pierce Husky 3, Single Agent
Pierce Husky 12 Single Agent
Pierce Husky 12 Dual Agent
Pierce Husky 160 Industrial Foam System
Pierce Husky 300 Industrial Foam System
Refill, Foam Tank, Dual Tank
Refill, Foam Tank, Single Tank
Foam Cell 20 Gallons
Foam Cell 25 Gallons
Foam Cell 30 Gallons
Foam Cell 40 Gallons
Foam Cell 50 Gallons
Foam system by-pass to deluge or aerial
Foam Cell 300 Gallons
Pierce Hercules CAFS to (5) Discharges
Hercules CAFS Compressor, Cover, w/Access Door
Dual voltage water heater with tanker
Flow Meters, each
LED Backlite Gauges each
UHP Pump 6 GPM @ 2400 PSI GW
UHP Pump 8 GPM @ 2800 PSI GW
UHP Pump 10 GPM @ 1800 PSI COMPACT GW
UHP Pump 10 GPM @ 1800 PSI STD GW
UHP Pump 20 GPM @ 1500 PSI GW
UHP Pump 20 GPM @ 1500 PSI - Gas
UHP Pump 20 GPM @ 1500 PSI - Diesel
Tanker level Gauge
Tank Level LED Group
Tank level LED (Individual lights)
Pump Panel Step/Light Shield with LED EA.
Cold Climate Pump Package
Airhorn at activation pump panel
LED Emergency Lighting A
LED Emergency Lighting B
LED Emergency Lighting C
Air Horns, 2 foot switches
Additional Speaker
Warning devices multi-select
Hi--Viz Connect CZ
CenCom Core
Howler
Q2B
Q2B In grille
Siren Brake

Emitter in Lightbar - A
Emitter in Lightbar - B
GTT Emitter Roof/remote mounted
Mini Lightbar over crew cab Doors
Mini LED Light over each side cab door
Upgrade Lightbar - A
Upgrade Lightbar - B
Lightbar HiViz Omen
Triple front facing light bars
Front light bar Rota-Beam
Roto Ray Emergency Light
Roto in grill
Grill Additional Warning
Cab interior door strip warning lighting
Cab door interior led flashing door open
Rubrails Mini-led warning mounted or recessed body or cab
Rear bumper mini-led mounted or recessed (5)
Upper Side Zone lighting bg2sr
Commander Package
Dual Traffic Advisor Lights
Lighting Controller and interface
Flash Pattern Signal (per)
Flash PatternPinwheel Signal (per)
Traffic Directing light bar "A"
Traffic Directing light bar "B"
Traffic Directing Side and rear lighting
Diesel 7.5 KW
Diesel 10 KW Generator w/ Monitor Package
Diesel 20 KW water cooled
Gas EM4000
Gas 6500 KW
Hydraulic 3.6 kw
Hydraulic 6 KW
Hydraulic 8 KW
Hydraulic 10 KW
Hydraulic 15 KW
Hydraulic 20KW
Hydraulic 30 KW
PTO Drive 15 KW
PTO Drive 25 kw
PTO Drive 35 kw
PTO Drive 45 Kw
120 Volt Tripod Flood Light
120 Volt Flood Light w/ pole
120 Volt Flood Light w/ pull-up pole
120 volt Flood Light - recessed
120 Volt Visor Light A
120 Volt Visor light B
120 volt LED w/ pole

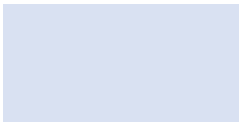
120 volt LED recessed/flush mount
120 volt LED Pedestal
120 Volt LED w/ Folding Tripod
Lighting switch location (per switch)
Light Tower (A)
Light Tower (B)
Light Tower (C)
Light Tower 12 volt (A)
Light Tower 12 volt (B)
Light Tower 12 volt (C)
Cover, Auto Hatch Mast
D-TEC
Will-Burt 7-30 Mast with Nycoil
Will-Burt 7-42 Mast with Nycoil
Electric Cord Reel with 200' of 10/3
Electric Cord Reel with 200' of 10/3 in Front Bumper
Junction Box
Electrical Receptacle duplex (per each) 15 or 20 amp
Electrical Receptacle 30 amp (per each)
Receptacle 20 amp weatherproof
Cascade - A
Cascade - B
Breathing air compressor A
Breathing air compressor B
Breathing Air Compressor C
Breathing air booster pump 4500-6000
Breathing air fill-frag station
Breathing air panel
High Pressure Breathing Air Reel (200' hose)
Tool air reel with 150' hose
Tool Air Regulators
Tool Air Compressor A
Tool Air Compressor B
Hydraulic Reel, 100' x .25" Hose
Hydraulics package (2 reels with 100' hoses and 2 connector 12' hoses)
Hannay reel with 100' Core Tech hose
Rescue Bulkhead fittings
Boom Panel Lighting
Boom support compartments
Saw Box
Aerial Boom, controls, pedestal LED lighting
Aerial Device Accessories Upgrade
Remote Tip Controls, Ladder
Aerial Control Wireless MUX Aerials
Rope Tie bar at base
Camera Stabilizer per pair
Camera Wireless to pedestal
LED Emergency Light Package Upgrade

Aerial warning lighting A
Aerial Warning Lighting B
Aerial Locator Lighting (ea.)
3-Way Intercom
12 Volt LED Tracking/tip lights
Aerial Tip locator light
LED Rung Lighting
Aerial Platform Scene Lighting
DC Power to Tip
AC Power to Tip
Provide Breathing Air to Tip
Lyfe Rope pulley
Lyfe Brackets 3 in 1
Quick lock waterway
Waterway Shut-off valve
Two (2) Monitors with Platforms
Extended travel Monitor
Single VUM Monitor Valve
2- VUM Manual Monitor Valves
Stokes Brackets behind Boom
Enclosed Stokes Box
Boom or Stokes Lighting
Collision Avoidance
Aerial Graphics
High Flow Waterway upgrade
Tiller Chassis Torque Box Upgrade
Tillerman Cab ventilation and heating
Tiller Cab Warning lighting
Tiller Cab Scene Lighting
LED Interior Lighting (8)
LED Rear Zone lighting Omen
Increase interior body height
Combination Interior Body
Interior Counter tops
4 Channel Flash drive DVR
120 volt Body A/C, roof mounted with heat
120 volt Rescue Interior HVAC
2 person Command Center
Equipment Rack
Network Patch panel
Antenna Raceway
Interior Galley
Weather System
Interior Monitors (per)
Satellite
Haz-Mat Upgrade
Computer network wiring per panel
Network Router/power and audio video link
APC Power

Exterior Body Monitor, Cabinet and phone
Water Tank - Rescue
Communications Center, 2 Desk with Conference
Walk-in Interior Compartmentation per section
Walk-in Counter Finished per section
Walk-in Upper Cabinets per section
Two-tone cab paint
Two tone cab and body
Two-tone Lumicoat
Three-tone paint
Undercoating, Cab & Body, Ziebart
Galvanized Frame
E-Coat Under body Chassis
Corrosion Prevention Treatment, ECK, Dissimilar Metal
Compartment Night Spots
Pumper Safe-Stride/Line-x
Rescue Safe Stride/Line-x
Aerial Safe-Stride/Line-x
Tiller Horizontal surface Safe-Stride/Line-x
Pump Panel Drawing
Compartment Layout
Cab, Seat Compartment Drawing
Graphics upgrade 1
Graphics Upgrade 2
Graphics Upgrade 3
Graphics Upgraded 4
Reflective Upgrade to Reflexite
Decals and Department logs
Reflective striping upgrades, jogs, and special design A
Reflective striping upgrades, jogs, and special design B
Compartment Trays and shelf reflective materials per compartment
Bumper and rear body Chevron
Bumper and Rear Body Reflexite Chevron
Extended Chassis Warranty (per year)
Extended Body Warranty (per year)
Responder Lighting Package
Squad Package
Commander Package
Arrestor Package
Director Package
Lieutenant Package
Chief's Package
Executive Package
Whelen Lighting and parts (Red 23 or Equal)
Havis (HS 24)
ProGard (ProGard 2024 Catalog)
Parts - 0\$ off list
Major P. M.
Aerial Maintenance

ARFF Unit Annual Inspection
ARFF Minor Service
ARFF Major Service
HRET Upgrade - Attack master 4
Foam System Maintenance Husky or similar (in shop)
Conductivity/Refractometer Foam Testing
CAFS Service
Annual Pump Test (in shop)
Quantum Step Maintenance
Wheels off brake inspection - Single
Wheels off brake inspection - Tandem
A/C System Service
Power steering Flush
TAK4 Inspection
Input Based Foam Testing Using No Foam System
Operational Dry Chemical Testing
Husky/CAFS/Foam Service
Aerial Testing
Maintenance Package A per year
Maintenance Package B per year
Maintenance Package C per year
Labor Rate, per hour
Parts - 0\$ off list
Each 150' Lengths of Utility Rope
150' life safety rope, at least 1/2" (12 mm) diameter meeting NFPA
150' Life Safety Rope, at least 5/8" (16 mm) diameter meeting NFPA
2.5 Gallon Water Extinguisher
Each Approved Portable Fire Extinguisher: ABC
Each Approved Portable Fire Extinguisher: CO2
Extinguisher Bracket
1.5" Nozzle with shut-off
2.5" Nozzle with shut-off
Combination Spanner Wrench with Bracket
Each Hydrant Wrench Set
Hose 1.75" x 50 Double Jacket with 1.50" couplings
Hose 2.50" x 50' Double Jacket with 2.50" Couplings
Hose 3.0" x 50' Double Jacket with 2.5" Couplings
Piston Intake
4.00" x 100' Rubber Lined Hose
5.00" x 100' Rubber Lined Hose
Pumper/Tanker Attack line Package
Pumper/Tanker Supply Line Package
Pumper/Tanker Hand Tools
Pumper/Tanker Nozzles
Aerial Attack Line Package
Aerial Supply Line Package
Additional Pike Poles - A
Additional Pike Poles - B
Air Bags - 56 Ton System

Complete SCBA
Spare SCBA Bottles
Each Portable Hand Light w/ Mounting Brackets
Each Scoop Shovel
First Aid Kit, 24 units, Fire Department Assortment
One Assorted Tool Box
One Hose Roller
One Pair of Bolt Cutters 24"
Cut-off Circular Saw
Chain Saw
Rescue Tools - Power Unit, (2) Rams, Cutter, Spreader, Hoses
Gas Powered Hydraulic Rescue tool package
Silent Witness
Thermal Imager Camera System
Hose Clamp
Axe, Pick
Axe, Flat
PPV Fan, Gas
PPV Electric Fan
Poly mounts for tools, Rescue Equipment
Small TIC with charger
Thermal Imager Camera with charger
380 Camera 8003040
380 Camera 8003030
Poly Console Box
Small poly console box
Pumper Custom Poly Mount Package
Aerial Custom Poly Mount Package
Rescue Custom Poly Mount Package
Engine Tunnel Custom Poly Console
Aluminum Custom Console
Aerial Hardware and Adapters
Aerial Hand tools
Aerial Pike Poles
Aerial Saw Package
Pumper Saw package
Battery powered hand tools and saws
Pumper/Tanker Hardware and adapters
Light Duty Service
Medium DUY Service
Heavy Duty Service
Extreme Duty Service



August 2025 Pricing
\$6,351.00
\$15,764.00
\$3,126.00
\$1,284.00
\$910.00
\$4,512.00
\$645.00
\$224.00
\$9,715.00
\$10,805.00
\$11,894.00
\$2,141.00
\$20,784.00
\$27,121.00
\$34,283.00
\$21,324.00
\$40,850.00
\$63,404.00
\$8,639.00
\$20,294.00
\$97,608.00
\$10,539.00
\$374.00
\$4,476.00
\$5,856.00
\$8,199.00
\$10,542.00
\$1,527.00
\$5,275.00
\$3,992.00
\$5,590.00
\$7,186.00
\$681.00
\$2,446.00
\$623.00
\$2,446.00
\$6,124.00
\$6,237.00
\$20,869.00
\$1,148.00
\$2,330.00
\$3,379.00

\$889.00
\$393.00
\$210.00
\$4,494.00
\$2,446.00
\$2,179.00
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HGACBuy FS12-23 Solicitation
Customization Categories

Respondent: Pierce

Category
Suspension Upgrades
HVAC - Insulation
Interior Cabinetry
Exterior Cabinetry
Pump House
Scene Lighting
Emergency Lighting
Electrification
Warning Systems
Communications Systems
Aerial Device modifications
Aerial Body Modifications
Rescue Compartment

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Customization Description	Price Minimum
Suspension and axle upgrades	\$15,000.00
Cab and Body HVAC - Insulation	\$3,856.00
Interior Cab and Body	\$4,000.00
Exterior compartment specialty configurations	\$5,000.00
Pump and Plumbing modifications	\$4,800.00
12 volt and 110 volt lighting upgrades	\$3,600.00
Emergency Lighting and Sync options	\$4,500.00
Chassis propulsion mdifications	\$125,000.00
Siren, Horns, Electronics	\$3,500.00
2-way communications and intercom	\$5,865.00
Aerial modifications	\$5,844.00
Aerial body and storage	\$10,500.00
Rescue Compartments and storage	\$4,850.00

Price Maximum
\$68,000.00
\$9,850.00
\$24,000.00
\$65,000.00
\$45,000.00
\$28,540.00
\$36,850.00
\$485,000.00
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