

**PUBLIC WORKS COMMISSION  
ACTION REQUEST FORM**

**TO:** Timothy L. Bryant, CEO/General Manager

**DATE:** August 28, 2025

**FROM:** Candice Kirtz, Director of Supply Chain

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**ACTION REQUESTED:** Approve the purchase award for the BABA Galvanized Steel Transmission Poles (PWC2526006).

**BID/PROJECT NAME:** BABA Galvanized Steel Transmission Poles

**BID DATE:** August 19, 2025

**DEPARTMENT:** Warehouse

**BUDGET INFORMATION:** Warehouse Inventory

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**CONFORMING BIDDERS**

Wesco Distribution, Clayton, NC

M.D. Henry Company, Inc., Pelham, AL

Belfort Capital LLC, Louisville, OH

Meyer Utility Structures, LLC, Dallas, TX

Southland Industrial Coatings/Grid Structures, Amite City, LA

Nucor Tower & Structures, Rock Hill, SC

Valmont Industries, Valley, NE

**TOTAL PRICE**

\$2,846,722.50

\$3,265,995.00

\$3,400,080.00

\$3,519,615.00

\$3,730,110.00

\$3,831,109.80

\$4,197,855.00

**NON-CONFORMING BIDDERS**

Cecil Energy Structures, Birmingham, MI

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**AWARD RECOMMENDED TO:** Wesco Distribution, Clayton, NC

**BASIS OF AWARD:** Lowest responsive, responsible bidder

**COMMENTS:** The bid notice was advertised through our usual channels on July 30, 2025, with a bid opening date of August 19, 2025. Bids were solicited from thirteen (13) vendors, and eight (8) bids were received.

The PWC Warehouse and Electric Systems Engineering Departments request the rejection of the bid submitted by Cecil Energy Structures, as it was non-conforming to PWC's bid submission requirements.

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**ACTION BY COMMISSION**

**APPROVED** \_\_\_\_\_ **REJECTED** \_\_\_\_\_

**DATE** \_\_\_\_\_

**ACTION BY COUNCIL**

**APPROVED** \_\_\_\_\_ **REJECTED** \_\_\_\_\_

**DATE** \_\_\_\_\_

**BID HISTORY**  
**BABA GALVANIZED STEEL**  
**TRANSMISSION POLE**  
**CONTRACT**  
**BID DATE: August 19, 2025**

**Advertisement**

- |    |             |                               |
|----|-------------|-------------------------------|
| 1. | PWC Website | 07/30/2025 through 08/19/2025 |
| 2. | Addendum 1  | 08/07/25                      |

**List of Prospective Bidders Notified of Bid**

1. Preferred Sales Agency, LTD, Kannapolis, NC
2. Valmont Industries, Valley, NE
3. Border States Electric, Greenville, SC
4. Stuart Irby, Johnson City, TN
5. Wesco Distribution, Clayton, NC
6. TransAmerican Power Products, Inc, Houston, TX
7. Sabre Industries, Alvarado, TX
8. Belfort Capital LLC, Louisville, OH
9. Southland Industrial Coatings/Grid Structures, Amite City, LA
10. Utility Service Agency Inc, Wake Forest, NC
11. Lekson Association Inc, Raleigh, NC
12. Meyer Utility Structures, LLC, Dallas, TX
13. M.D. Henry Co., Inc., Pelham, AL

**PWC Procurement Mailing List- Registered vendors via the PWC website and Industry Day registrants. (approximately 2000+ contacts)**

**Small Business Administration Programs:**

Small Business Administration Regional Office (SBA)  
NC Procurement & Technical Assistance Center (NCPTAC)  
Veterans Business Outreach Center (VBOC)  
Small Business Technology Center (SBTDC)  
Women's Business Center of Fayetteville (WBC)

**Local Business and Community Programs**

FSU Construction Resource Office (FSUCRO)  
FSU Economic Development Administration Program (FSUEDA)  
FSU Career Pathways Initiative  
NAACP, Fayetteville Branch  
FTCC Small Business Center (SBC)  
Greater Fayetteville Chamber, RFP posting submitted  
Hope Mills Chamber  
Spring Lake Chamber  
Hoke Chamber  
Fayetteville Business & Professional League (FBPL)

**State Business and Community Programs**

NC Institute of Minority Economic Development (The Institute) Durham, NC  
NAACP, State Branch Raleigh, NC

National Utility Contracting Association- NC Chapter (NUCA)  
Durham Chapter of the National Association of Women in Construction (NAWIC)  
South Atlantic Region of National Association of Women in Construction (NAWIC)  
The Hispanic Contractors Association of the Carolinas (HCAC)  
United Minority Contractors of North Carolina  
International Women in Transportation- Triangle Chapter

**Media**

Fayetteville Observer  
WIDU, AM1600  
IBronco Radio at FSU  
Fayetteville Press News  
Up & Coming Weekly  
Bladen Journal  
Greater Fayetteville Business Journal

**MWDBE / SLS Participation**

Wesco Distribution, Clayton, NC, is not a small local or MWDBE business. Wesco Distribution - Utility plans to self-perform all aspects of this project.