

CITY COUNCIL ACTION MEMO

To: Mayor and Members of Council

From: Fayetteville Public Works Commission

Through: Timothy L. Bryant, CEO/General Manager
Fayetteville Public Works Commission

Date: September 8, 2025

Re: Sole Source Recommendation – Ten (10) M420D PCS/PCS Omni Device Kits
and Ten (1) M400D Single SPM-900 Extensions

COUNCIL DISTRICTS: All

RELATIONSHIP TO STRATEGIC PLAN: High Quality Built Environment

EXECUTIVE SUMMARY:

Sole Source Recommendation to purchase, configure, install, and implement ten (10) M420D PCS/PCS Omni device kits and ten (1) M400D Single SPM-900 extensions manufactured by Xylem Sensus in the amount of \$265,000

BACKGROUND:

The Fayetteville Public Works Commission, during the meeting on August 13, 2025, approved the sole source request to purchase, configure, install, and implement ten (10) M420D PCS/PCS Omni device kits and ten (1) M400D Single SPM-900 extensions manufactured by Xylem Sensus in the amount of \$265,000, and forward to City Council for approval.

North Carolina law allows an exception from the competitive bidding requirements for "Purchases of apparatus, supplies, materials, or equipment when: (i) performance or price competition for a product are not available; (ii) a needed product is available from only one source of supply; or (iii) standardization or compatibility is the overriding consideration." NC General Statute §143-129(e)(6).

Xylem Sensus is the exclusive manufacturer and distributor of the required equipment in North Carolina

ISSUES:

N/A

BUDGET IMPACT:

001/002.0381.0802.2600334-01.305000.30500.2603815714.000.00000.00000.

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OPTIONS: N/A

RECOMMENDED ACTION:

The Fayetteville Public Works Commission recommends that City Council approve the sole source recommendation to purchase, configure, install, and implement ten (10) M420D PCS/PCS Omni device kits and ten (1) M400D Single SPM-900 extensions manufactured by Xylem Sensus in the amount of \$265,000 and authorize the CEO and General Manager of the Fayetteville Public Works Commission to execute for that purpose the contract for its purchase.

Attachments: Sole Source Recommendation – Information Technology – Sensus USA