

**PUBLIC WORKS COMMISSION
ACTION REQUEST FORM**

TO: David W. Trego, CEO/General Manager

DATE: December 3, 2019

FROM: Trent K. Ensley, Procurement Manager

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ACTION REQUESTED: Approve contract award for the Rehabilitation of the Cross Creek Outfall, Blue St. to Gale St. This project will line approximately 9,300 LF of 36-inch concrete sewer outfall between Blue Street and Gale Street. This outfall serves a large portion of central Fayetteville. Failure of this main would result in significant construction, environmental, and social costs.

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BID/PROJECT NAME: The Rehabilitation of the Cross Creek Outfall, Blue St. to Gale St.

BID DATE: November 20, 2019

DEPARTMENT: Water Resources Engineering

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BUDGET INFORMATION: Funding for this project will be funded from WS-69 Line the Cross Creek Outfall, Blue Street to Gale Street (CPR1000296).

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BIDDERS	TOTAL COST
Base Bid Alternate No. 2	
Insituform Technologies, LLC, Chesterfield, MO	\$2,593,848.20
Tri-State Utilities Co., Chesapeake, VA	\$2,639,050.98
Sak Construction, LLC, O'Fallon, MO	\$3,140,565.00
Am-Liner East, Inc., Berryville, VA	\$3,492,939.50
Michels Corporation, Watertown, CT	\$4,460,778.00

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AWARD RECOMMENDED TO: Insituform Technologies, LLC, Chesterfield, MO

BASIS OF AWARD: Lowest responsive, responsible bidder

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COMMENTS: The Commission is asked to approve award of the Rehabilitation of the Cross Creek Outfall, Blue St. to Gale St to lowest responsive, responsible bidder Insituform Technologies, LLC, Chesterfield, MO. Notice of the bid was advertised through our normal channels on October 8, 2019 with a bid opening date of November 12, 2019. Addendum No. 1 was issued on October 30, 2019, the addendum was to provide minutes and answers from the Pre-Bid meeting on October 25, 2019. Addendum No. 2 was issued on November 6, 2019 to revise the General Requirements and Contract documents and to extend the bid opening from November 12, 2019 to November 20, 2019. Addendum No. 3 was issued on November 13, 2019 to address

additional bidder questions for technical specifications. Addendum No. 4 was issued on November 15, 2019 to provide Appendix D for the project encroachments.

The bid provided three (3) base bid pricing structures and bidders could bid on any or all of the three base bids. Base Bid – Alternate One allowed for the use of thermal-cured-in-place pipe (CIPP) liner in specified areas and the use of ultraviolet-light (UV) cured CIPP liner in specified areas. Base Bid – Alternate Two allowed for the use of thermal-cured CIPP liners throughout the project area. Base Bid – Alternate Three allowed for the use of UV-cured CIPP liners through the project area. Only two (2) bids were received for Base Bid – Alternate One and only two (2) bids were received for Base Bid – Alternate Three. Each of these Base Bid Alternatives did not meet the three (3) bid requirement for consideration for award. For Base Bid – Alternate Two, five (5) bids were received for this Alternate. Award is recommended to the lowest responsive, responsible bidder, Insituform Technologies, LLC, Chesterfield, MO.

ACTION BY COMMISSION
APPROVED _____ **REJECTED** _____
DATE _____

ACTION BY COUNCIL
APPROVED _____ **REJECTED** _____
DATE _____

BID HISTORY
THE REHABILITATION OF THE CROSS CREEK OUTFALL
BLUE ST. TO GALE ST.
BID DATE: NOVEMBER 20, 2019

Consulting Engineer

W.K Dickson, Raleigh, NC

Advertisement

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|----|------------------------|-------------------------------|
| 1. | PWC Website | 10/08/2019 through 11/12/2019 |
| | Addendum No. 1 | 10/30/2019 through 11/12/2019 |
| | Addendum No. 2 | 11/06/2019 through 11/20/2019 |
| | Addendum No. 3 | 11/13/2019 through 11/20/2019 |
| | Addendum No. 4 | 11/15/2019 through 11/20/2019 |
| 2. | The Fayetteville Press | General Monthly Ad |

List of Prospective Bidders

1. T.A. Loving, Goldsboro, NC
2. Billy Bill Grading, Fayetteville, NC
3. Sandhill Contractors, Sanford, NC
4. State Utility Contractors Inc., Monroe, NC
5. Utilities Plus Inc., Linden, NC
6. Wells Brothers Construction Inc., Turkey, NC
7. Lanier Construction, Snow Hill, NC
8. Hine Sitework Inc., Goldsboro, NC
9. BridgePoint Civil, Goldsboro, NC
10. Odell Smith & Sons, Spring Lake, NC
11. Sanford Contractors Inc., Sanford, NC
12. Sandy's Hauling and Back Hoe Services, Roseboro, NC
13. Mechanical Jobbers, Lithonia, GA
14. Am-Liner East, Inc., Berryville, VA
15. Insituform Technologies, LLC, Chesterfield, MO
16. Tri-State Utilities Co., Chesapeake, VA
17. Sak Construction, LLC, O'Fallon, MO
18. Am-Liner East, Inc., Berryville, VA

List of Organizations Notified of Bid

Small Business Administration Programs:

Small Business Administration Regional Office (SBA)
NC Procurement & Technical Assistance Center (NCPTAC)
Veterans Business Outreach Center (VBOC)
Small Business Technology Center (SBTDC)
Women's Business Center of Fayetteville (WBC)

Local Business and Community Programs

FSU Construction Resource Office (FSUCRO)
FSU Economic Development Administration Program (FSUEDA)
FSU Career Pathways Initiative
NAACP, Fayetteville Branch
FTCC Small Business Center (SBC)
Greater Fayetteville Chamber
Hope Mills Chamber
Spring Lake Chamber
Hoke Chamber
Fayetteville Business & Professional League (FBPL)

State Business and Community Programs

NC Institute of Minority Economic Development (The Institute) Durham, NC
NAACP, State Branch Raleigh, NC
National Utility Contracting Association- NC Chapter (NUCA)
Durham Chapter of the National Association of Women in Construction (NAWIC)
South Atlantic Region of National Association of Women in Construction (NAWIC)
The Hispanic Contractors Association of the Carolinas (HCAC)
United Minority Contractors of North Carolina
International Women in Transportation- Triangle Chapter

Media

Fayetteville Observer
WIDU, AM1600
IBronco Radio at FSU
Fayetteville Press News
Up & Coming Weekly
Bladen Journal

SDBE/Local Participation

Insituform Technologies, LLC, Chesterfield, MO is not classified as a SDBE, minority or woman-owned business. Their bid has 0% DBE participation but meets the DBE good faith efforts.