

**PUBLIC WORKS COMMISSION  
ACTION REQUEST FORM**

**TO:** David W. Trego, CEO/General Manager

**DATE:** November 7, 2018

**FROM:** Trent Ensley, Procurement Manager

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**ACTION REQUESTED:** Award bid for the purchase and delivery of Relay Control Switchboards for Fenix No 2 Substation.

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**BID/PROJECT NAME:** Relay Control Switchboards for Fenix No. 2 Substation

**BID DATE:** October 25, 2018

**DEPARTMENT:** Substations & Electrical Support Services

**BUDGET:** EL 34 – Fenix Equipment Upgrade (CPR1000059) 058.0000.0802.1803043-03.690161

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**BIDDERS**

**TOTAL COST**

|                                                           |              |
|-----------------------------------------------------------|--------------|
| Birmingham Control Systems, Bessemer, AL                  | \$213,814.00 |
| Electrical Power Products, Des Moines, IA                 | \$246,010.00 |
| Keystone Electrical Manufacturing Company, Des Moines, IA | \$231,107.27 |
| KVA, Inc., Greer, SC                                      | \$254,333.00 |
| Kemco Industries, Inc. Sanford, FL                        | \$284,767.00 |

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**AWARD RECOMMENDED TO:** Birmingham Control Systems, Bessemer, AL

**BASIS OF AWARD:** Deemed Lowest, Responsible, Responsive Bidder

**AWARD RECOMMENDED BY:** Joel Valley, Manager Substations & Electrical Support Services

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**COMMENTS:** Notice of the bid was advertised through our normal channels on October 8, 2018. After review of the bids, it is recommended that award be made to Birmingham Control Systems as the lowest responsive and responsible bidder.

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**ACTION BY COMMISSION**

**APPROVED** \_\_\_\_\_ **REJECTED** \_\_\_\_\_

**DATE** \_\_\_\_\_

**ACTION BY COUNCIL**

**APPROVED** \_\_\_\_\_ **REJECTED** \_\_\_\_\_

**DATE** \_\_\_\_\_

## **BID HISTORY**

### **RELAY CONTROL SWITCHBOARDS FOR FENIX NO. 2 SUBSTATION**

**BID DATE: OCTOBER 25, 2018**

#### **Advertisement**

- |    |                                          |                          |
|----|------------------------------------------|--------------------------|
| 1. | PWC Website                              | 10/08/2018 to 10/25/2018 |
| 2. | The Fayetteville Press, Fayetteville, NC | General Ad Monthly       |

#### **List of Prospective Bidders**

1. Birmingham Control Systems, Bessemer, AL
2. Electrical Power Products, Des Moines, IA
3. Kemco Industries, Inc. Sanford, FL
4. Lekson Associates, Inc., Raleigh, NC
5. KVA, Inc., Greer, SC
6. Schweitzer Engineering Laboratories, Inc., Pullman, WA
7. Atlantic Power Sales, LLC, Raleigh, NC
8. AZZ/Central Electric Mfg., Fulton, MO
9. Keystone Electrical Manufacturing Company, Des Moines, IA
10. Jake Rudisill Associates, Inc., Charlotte, NC
11. Lake Shore Electrical Corp., Bedford, OH
12. GMHR Company Inc., Birmingham, AL

#### **List of Organizations Notified of Bid**

##### **Small Business Administration Programs:**

Small Business Administration Regional Office (SBA)  
NC Procurement & Technical Assistance Center (NCPTAC)  
Veterans Business Outreach Center (VBOC)  
Small Business Technology Center (SBTDC)  
Women's Business Center at CEED (WBC)

##### **FTCC Programs**

Small Business Center (SBC)

##### **Local Business Programs**

NAACP, Fayetteville Branch  
Greater Fayetteville Chamber, RFP & Press Release submitted  
Hope Mills Chamber  
Spring Lake Chamber  
Fayetteville Business & Professional League (FBPL)  
FSU Construction Resource Office (FSUCRO)

##### **State Programs**

NC Institute of Minority Economic Development (The Institute) Durham, NC  
NAACP, State Branch Raleigh, NC

##### **Media**

Fayetteville Observer  
WIDU, AM1600  
IBronco Radio at FSU

**Local/SDBE Participation**

Birmingham Control Systems. is not classified as a SDDBE, minority or woman-owned business. There are no known local vendors who can supply this equipment.