

**PUBLIC WORKS COMMISSION
ACTION REQUEST FORM**

TO: Timothy L. Bryant, CEO/General Manager

DATE: May 1, 2026

FROM: Candice Kirtz, Director of Supply Chain

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ACTION REQUESTED: Approve the purchase award for Water Treatment and Water Reclamation Chemicals Annual Contract Year 2026 and each contract may be extended for an additional one-year period upon the agreement of both parties. (PWC2526081)

BID/PROJECT NAME: Water Treatment and Water Reclamation Chemicals Annual Contract

BID DATE: April 29, 2026

DEPARTMENT: Water Treatment & Water Reclamation

BUDGET INFORMATION: P.O. Hoffer	002.0630.0157.000-00.801025.0000.99999
Glenville	002.0631.0157.000-00.801025.0000.99999
Cross Creek	002.0640.0157.000-00.801025.0000.99999
Rockfish	002.0641.0157.000-00.801025.0000.99999

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Item A: Caustic Soda (Sodium Hydroxide, 50%) UOM/TON

CONFORMING BIDDERS	UOM	QTY	UNIT PRICE	TOTAL PRICE
Brenntag Mid-South, Inc., Durham, NC	TON	4840	\$318.03	\$1,539,265.20
Univar Solutions USA LLC, Morrisville, PA	TON	4840	\$318.73	\$1,542,653.20
Colonial Chemical Solutions, Inc.	TON	4840	\$426.85	\$2,065,954.00
JCI Jones Chemicals, Sarasita, FL	TON	4840	\$430.00	\$2,081,200.00

Item B: Hydrofluorosilicic Acid UOM/TON

CONFORMING BIDDERS	UOM	QTY	UNIT PRICE	TOTAL PRICE
Univar Solutions USA LLC, Morrisville, PA	TON	308	\$850.00	\$261,800.00
Penco, Inc., San Felipe, TX	TON	308	\$860.00	\$264,880.00

Item C: Powdered Activated Carbon DRY POUND

CONFORMING BIDDERS	UOM	QTY	UNIT PRICE	TOTAL PRICE
Brenntag Mid-South, Inc., Durham, NC	LB	90,000	\$0.8900	\$80,100.00
Univar Solutions USA LLC, Morrisville, PA	LB	90,000	\$1.2040	\$108,360.00
Norit Americas Inc., Marshall, TX	LB	90,000	\$1.3200	\$118,800.00

Item D: Sodium Bisulfite POUND

CONFORMING BIDDERS	UOM	QTY	UNIT PRICE	TOTAL PRICE
PVS Chemicals, Inc., Detroit, MI	LB	400,000	\$0.2125	\$85,000.00
Southern Ionics Inc., West Point, MS	LB	400,000	\$0.2150	\$86,000.00

Item E: Aqueous Ammonia TON

CONFORMING BIDDERS	UOM	QTY	UNIT PRICE	TOTAL PRICE
Airgas Specialty Products, Inc., Lawrenceville, GA	TON	200	\$315.90	\$63,180.00
Tanner Industries, Inc., Southhampton, PA	TON	200	\$316.80	\$63,360.00

Item F: Magnesium Hydroxide GALLON

CONFORMING BIDDERS	UOM	QTY	UNIT PRICE	TOTAL PRICE
Premier Magnesia LLC, Waynesville, NC	GAL	185,000	\$3.5200	\$651,200.00
Garrison Minerals LLC, Grandall, GA	GAL	185,000	\$3.6500	\$675,250.00

Item H: Ferric Sulfate Liquid TON

CONFORMING BIDDERS	UOM	QTY	UNIT PRICE	TOTAL PRICE
Penco, Inc., San Felipe, TX	TON	6,000	\$425.00	\$2,550,000.00
Kemira Water Solutions, Lawrence, KS	TON	6,000	\$425.75	\$2,554,500.00

Item I: Zine Orthophosphate POUND

CONFORMING BIDDERS	UOM	QTY	UNIT PRICE	TOTAL PRICE
USALCO, LLC, Baltimore, MD	TON	550,000	\$0.8974	\$493,570.00
Carus LLC, Peru, IL	TON	550,000	\$0.9300	\$511,500.00
Shannon Chemical Corporation, Malvern, PA	TON	550,000	\$1.1000	\$605,000.00
Brenntag Mid-South, Inc, Durham, NC	TON	550,000	\$1.2200	\$671,000.00

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AWARD RECOMMENDED TO:

- A. Caustic Soda (Sodium Hydroxide, 50%) - Brenntag Mid-South, Inc., Durham, NC
- B. Hydrofluorosilicic Acid - Univar Solutions USA LLC, Morrisville, PA
- C. Powdered Activated Carbon DRY - Brenntag Mid-South, Inc., Durham, NC
- D. Sodium Bisulfite – PVS Chemicals, Inc., Detroit, MI
- E. Aqueous Ammonia - Airgas Specialty Products, Inc., Lawrenceville, GA
- F. Magnesium Hydroxide - Premier Magnesia LLC, Waynesville, NC
- H. Ferric Sulfate Liquid - Penco, Inc., San Felipe, TX
- I. Zine Orthophosphate - USALCO, LLC, Baltimore, MD

BASIS OF AWARD: Lowest responsive, responsible bidder

COMMENTS: The Commission is asked to approve multiple awards for purchase of water treatment and water reclamation chemicals. Notice of the bid was advertised through PWC’s normal channels on April 2, 2026, with a bid opening date of April 29, 2026. Bids were solicited from sixteen (16) vendors and PWC received sixteen (16) bids. Bidders were not required to bid on each chemical. The lowest responsive, responsible bidders were also the apparent low bidders. The total cost set forth herein is an estimate derived from the applicable unit prices. Actual chemical usage may vary from projected quantities, and therefore, the final total cost shall be adjusted upward or downward based on the actual quantities utilized during the term of the agreement

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ACTION BY COMMISSION
APPROVED _____ REJECTED _____
DATE _____

ACTION BY COUNCIL
APPROVED _____ REJECTED _____
DATE _____

BID HISTORY
WATER TREATMENT AND
WATER RECLAMATION
CHEMICALS ANNUAL
CONTRACT
BID DATE: April 29, 2026

Advertisement

1.	PWC Website	04/02/2026 through 4/29/2026
2.	Addendum 1	04/14/2026
3.	Addendum 2	04/16/2026
4.	Addendum 3	04/17/2026
5.	Addendum 4	04/24/2026

List of Prospective Bidders Notified of Bid

1. Brenntag Mid-South, Inc., Durham, NC
2. Univar Solutions USA LLC, Morrisville, PA
3. Airgas Specialty Products, Inc., Lawrenceville, GA
4. Premier Magnesia LLC, Waynesville, NC
5. Pencco, Inc., San Felipe, TX
6. USALCO, LLC, Baltimore, MD
7. Shannon Chemical Corporation, Malvern, PA
8. Carus LLC, Peru, IL
9. Norit Americas Inc., Marshall, TX
10. Southern Ionics Inc., West Point, MS
11. PVS Chemicals, Inc., Detroit, MI
12. Colonial Chemical Solutions, Inc.
13. JCI Jones Chemicals, Sarasita, FL
14. Kemira Water Solutions, Lawrence, KS
15. Garrison Minerals LLC, Grandall, GA
16. Tanner Industries, Inc., Southhampton, PA

PWC Procurement Mailing List- Registered vendors via the PWC website and Industry Day registrants. (approximately 2000+ contacts)

Small Business Administration Programs:

Small Business Administration Regional Office (SBA)
NC Procurement & Technical Assistance Center (NCPTAC)
Veterans Business Outreach Center (VBOC)
Small Business Technology Center (SBTDC)
Women's Business Center of Fayetteville (WBC)

Local Business and Community Programs

FSU Construction Resource Office (FSUCRO)
FSU Economic Development Administration Program (FSUEDA)
FSU Career Pathways Initiative
NAACP, Fayetteville Branch
FTCC Small Business Center (SBC)
Greater Fayetteville Chamber, RFP posting submitted
Hope Mills Chamber

Spring Lake Chamber
Hoke Chamber
Fayetteville Business & Professional League (FBPL)

State Business and Community Programs

NC Institute of Minority Economic Development (The Institute) Durham, NC
NAACP, State Branch Raleigh, NC
National Utility Contracting Association- NC Chapter (NUCA)
Durham Chapter of the National Association of Women in Construction (NAWIC)
South Atlantic Region of National Association of Women in Construction (NAWIC)
The Hispanic Contractors Association of the Carolinas (HCAC)
United Minority Contractors of North Carolina
International Women in Transportation- Triangle Chapter

Media

Fayetteville Observer
WIDU, AM1600
IBronco Radio at FSU
Fayetteville Press News
Up & Coming Weekly
Bladen Journal
Greater Fayetteville Business Journal

SDBE / SLS Participation

Sixteen (16) bids were received in response to the solicitation. All bidders indicated their intent to self-perform the work. None of the responding bidders qualify as small, local, or Small Disadvantaged Business Enterprise (SDBE).