

Interview Evaluation Scorecard

Firm Name:

1. Understanding of the Project

- - Demonstrated understanding of Fayetteville's development review and permitting processes.
- - Identification of key challenges and opportunities.

Score (0–10): _____

2. Experience and Qualifications

- - Relevant experience of firm and project team.
- - Prior success in similar municipal or process improvement projects.

Score (0–10): _____

3. Approach and Methodology

- - Clarity and quality of proposed methodology.
- - Innovation in stakeholder engagement, assessment, and recommendations.

Score (0–10): _____

4. Past Performance

- - Demonstrated ability to deliver similar projects on time and within budget.
- - Supported by strong references.

Score (0–10): _____

5. Cost-Effectiveness and Value

- - Transparency and competitiveness of cost proposal.
- - Overall value relative to project scope.

Score (0–10): _____

Total Score (50 possible): _____

RFP-Site Plan Review & Development Permitting Process					
Interview Matrixs					
Category	Max Points	Mckinsey	BakerTilly	BerryDunn	Matrix
1. Understanding of the Project	50	34	41	40	40
2. Experience and Qualifications	50	42	48	46	45
3.Approach & Methodology	50	36	43	43	40
4. Past Performance	50	39	37	40	39
5. Cost-Effectiviness & Value	50	20	43	45	47
		171	212	214	211