SALES QUOTATION

530-G Southlake Blvd, Richmond, VA 23236-3067
t. 804-379-2250 f. 804-379-0189

Number VARQ11130-03
Date 5/24/2022
Exp. Date 7/25/2022
Terms Net 30
Delivery 2-4 Weeks

Quoted To

FAYETTEVILLE PD
Roberto Bryan
467 Hay Street
Fayetteville, North Carolina 28301
United States

Phone +19104331821
Email: rbryan@ci.fay.nc.us

Your Sales Rep

Mike Arnold
225-304-3664
mike.arnold@acoem.com

Qty	Part #	Description	Unit Price	Ext. Price
5	100-ATD1001-B	Accoustical Threat Detection System - Black Sensor with windcap and bracket Single Sensor Threat Localisation and triangulation Azimuth and Elevation of the threat computed with one sensor 4 imbedded electret microphones Real time Alarm and Notifications providing instantaneous situational awareness No Outsourced or offsite control center to verify and filter data Free ATD sensor software and AI updates for life of the sensor No annual maintenance fees or contracts Teaming agreement which allows seamless integration between AXIS and ACOEM products Alarm Notifications Http message send by pod to the VMS to provide notifications via text/email Specific API could be developed on the production server PTZ camera movement Direct control of the camera by the pod with ONVIF protocol Specific API to move camera through the VMS for cameras without ONVIF Real time Leq measurement (logging period 1s) Acoustic Threat Capabilities Gunshot ~500 foot direct line radius from sensor Firecracker ~150 foot direct line radius from sensor Identification of threat Embedded data Acoustic method based on Artificial Intelligence Dynamic range: 50-150 dB Real time Leq measurement (logging period 1s) Communication On Private CCTV IP network State of health message Communication status CPU temperature CPU usage Disk usage FW installed Ethernet connection Connector M12 coding-X Speed: 1 Gbits/s DHCP mode or fixed IP Time synchronisation NTP protocol Required Power Supply	$8,500.00	$42,500.00

Please Submit Orders to:
orders.us@acoem.com
Acoem USA, Inc.
530-G Southlake Blvd., Richmond, VA 23236-3067

PRICING AND SPECIFICATION SUBJECT TO CHANGE WITHOUT NOTIFICATION - $100.00 MINIMUM ORDER - SHIPPING TERMS FOR ALL ITEMS OFFERED IS PRE PAY & ADD, FOB RICHMOND, VA - ANY ONSITE TRAINING INCLUDED MUST BE SCHEDULED WITH 21 DAYS ADVANCE NOTICE AND MUST BE SCHEDULED WITHIN 6 MONTHS OF PURCHASE DATE - CANCELLATION OR RESCHEDULING OF ONSITE TRAINING IS SUBJECT TO $1000 CANCELLATION/RESCHEDULING FEE - REQUEST FOR RETURNS ARE SUBJECT TO A 25% RESTOCKING FEE - ALL TAX EXEMPTION FORMS MUST BE RECEIVED BEFORE ANY ITEMS

Qty	Part #	Description	Unit Price	Ext. Price
		PoE : 80.2.3af/802.3at Power consumption: 6W typical Operating temperature: -20°C to +45°C Environmental protection Design for outdoor use IP54 Aluminium Casing Microphone protected Foam windshield Dimension Diameter: 138mm/5.43 inches Height: 165mm/6.49 inches Weight: 1.2kg/2.6lb without bracket Mounting Bracket included Microphone oriented to the ground, minimum height of 2.5m/8ft Sensor Warranty 2 years		
1	387-91	ATD Sensor Startup and Integration (5 or less) -Onsite integration and calibration of ATD sensors to Camera/VMS system -Setup and Test ATD alert notificaions -Training on ATD interface and alerts -Does not include physical installation of sensors -5 or less sensor/camera pairings -Includes T&E *(Item # 387-50 Does not include physical installation of sensors)*	$2,995.00	$2,995.00
1	387-40	One day on-site Sensors Installation	$3,500.00	$3,500.00
		Total		$48,995.00

Please Submit Orders to:
orders.us@acoem.com
Acoem USA, Inc.
530-G Southlake Blvd., Richmond, VA 23236-3067

PRICING AND SPECIFICATION SUBJECT TO CHANGE WITHOUT NOTIFICATION - $100.00 MINIMUM ORDER - SHIPPING TERMS FOR ALL ITEMS OFFERED IS PRE PAY & ADD, FOB RICHMOND, VA - ANY ONSITE TRAINING INCLUDED MUST BE SCHEDULED WITH 21 DAYS ADVANCE NOTICE AND MUST BE SCHEDULED WITHIN 6 MONTHS OF PURCHASE DATE - CANCELLATION OR RESCHEDULING OF ONSITE TRAINING IS SUBJECT TO $1000 CANCELLATION/RESCHEDULING FEE - REQUEST FOR RETURNS ARE SUBJECT TO A 25% RESTOCKING FEE - ALL TAX EXEMPTION FORMS MUST BE RECEIVED BEFORE ANY ITEMS