

**FAYETTEVILLE PUBLIC WORKS COMMISSION  
ACTION REQUEST FORM**

**TO:** Timothy Bryant, CEO/General Manager

**DATE:** April 3, 2024

**FROM:** Candice S. Kirtz, Director of Supply Chain

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**ACTION REQUESTED:** Approve award for the purchase of structure and equipment solicited under bid number PWC2324039-REBID.

**BID/PROJECT NAME:** Cumberland Rd. Substation Structure and Equipment

**BID DATE:** February 22, 2024

**DEPARTMENT:** Electric Systems Support

**BUDGET INFORMATION:** This project will be bond funded via the following account string:  
103.0000.0802.2207988-05.690161..CPR1000471.

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<b>BIDDERS</b>	<b>LEAD TIME</b>	<b>BASE BID</b>
Peak Substation Services, Birmingham, AL	70-72 Weeks	\$377,850.00
M.D. Henry, Pelham, AL	38-40 Weeks	\$394,932.71
<b>Substation Enterprises, Inc., Alabaster, AL</b>	<b>28-30 Weeks</b>	<b>\$426,010.00</b>

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**AWARD RECOMMENDED TO:** Substation Enterprises, Inc., Alabaster, Alabama

**BASIS OF AWARD:** Lowest lead time, responsive, responsible bidder

**COMMENTS:** The Commission is asked to approve an award for the purchase of structure and equipment needed for the rebuild of Cumberland Rd. 69 to 15 x 25 kV Substation. Notice of the bid was initially advertised through PWC's normal channels on December 18, 2023, with a bid opening date of January 26, 2024. The solicitation was readvertised due to the long lead time of the one (1) bid originally received. The readvertisement was distributed via PWC's normal channels on January 31, 2024, with a bid opening date of February 22, 2024. Bids were solicited from six (6) vendors. PWC received three (3) bids for this project. The three (3) bids received were then evaluated by the Electric Systems Support-Substations and Procurement departments. The lowest lead time, responsive and responsible bid was submitted by Substation Enterprises, Inc., Alabaster, Alabama. Therefore, PWC recommends awarding this project to the responsive, responsible bidder with the lowest lead time, Substation Enterprises, Inc., Alabaster, Alabama.

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**ACTION BY COMMISSION**

**APPROVED** \_\_\_\_\_ **REJECTED** \_\_\_\_\_

**DATE** \_\_\_\_\_

**ACTION BY COUNCIL**

**APPROVED** \_\_\_\_\_ **REJECTED** \_\_\_\_\_

**DATE** \_\_\_\_\_

## **BID HISTORY**

Cumberland Rd. Substation Structure and Equipment

**BID DATE: February 22, 2024, at 1:00 pm**

### **Advertisement**

1. PWC Website 12/18/2023 through 2/22/2024

### **List of Prospective Bidders Notified of Bid**

1. Associated Substation Engineering Inc., Bremen, GA
2. Substation Enterprises, Inc., Alabaster, AL
3. Lekson Associates, Inc., Raleigh, NC
4. M.D. Henry Company, Inc., Pelham, AL
5. Peak Substation Services, Birmingham, AL
6. Tatman Associates, Inc, Solon, OH

**PWC Procurement Mailing List- Registered vendors via the PWC website and BBR registrants.  
(approximately 2000+ contacts)**

#### **Small Business Administration Programs:**

Small Business Administration Regional Office (SBA)  
NC Procurement & Technical Assistance Center (NCPTAC)  
Veterans Business Outreach Center (VBOC)  
Small Business Technology Center (SBTDC)  
Women's Business Center of Fayetteville (WBC)

#### **Local Business and Community Programs**

FSU Construction Resource Office (FSUCRO)  
FSU Economic Development Administration Program (FSUEDA)  
FSU Career Pathways Initiative  
NAACP, Fayetteville Branch  
FTCC Small Business Center (SBC)  
Greater Fayetteville Chamber, RFP posting submitted  
Hope Mills Chamber  
Spring Lake Chamber  
Hoke Chamber  
Fayetteville Business & Professional League (FBPL)

#### **State Business and Community Programs**

NC Institute of Minority Economic Development (The Institute) Durham, NC  
NAACP, State Branch Raleigh, NC  
National Utility Contracting Association- NC Chapter (NUCA)  
Durham Chapter of the National Association of Women in Construction (NAWIC)  
South Atlantic Region of National Association of Women in Construction (NAWIC)  
The Hispanic Contractors Association of the Carolinas (HCAC)  
United Minority Contractors of North Carolina  
International Women in Transportation- Triangle Chapter

#### **Media**

Fayetteville Observer

WIDU, AM1600  
IBronco Radio at FSU  
Fayetteville Press News  
Up & Coming Weekly  
Bladen Journal  
Greater Fayetteville Business Journal

**MWDBE / Local Participation**

Substation Enterprises, Inc. is not a MWDBE or local business. Substation Enterprises intends to perform the contract with its own workforce.