

**PUBLIC WORKS COMMISSION
ACTION REQUEST FORM**

TO: David W. Trego, CEO/General Manager

DATE: September 5, 2018

FROM: Trent Ensley, Procurement Manager

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ACTION REQUESTED: Award bid for the purchase and delivery of twenty three (23) ABB 27kV Class 1200 Amp Feeder Breakers for the replacement of like breakers at Fenix II Substation and the right to purchase additional breakers at the same unit price within a twelve month period from the Award date.
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BID/PROJECT NAME: 27 kV Class, 1200 AMP Feeder Vacuum Circuit Breakers

BID DATE: August 30, 2018

DEPARTMENT: Substations & Electrical Support Services

BUDGET: EL 34 – Fenix Equipment Upgrade (CPR1000059)

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BIDDERS

TOTAL COST

Siemens Industry, Inc., Wendell, NC

\$597,862.00*

ABB, Inc.; Lake Mary, FL

\$616,400.00

*Siemens' bid did not meet any scheduled delivery times as requested within the bid documents. See Comments Section.
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AWARD RECOMMENDED TO: ABB, Inc.

BASIS OF AWARD: Deemed Lowest, Responsible, Responsive Bidder

AWARD RECOMMENDED BY: Joel Valley, Manager Substations & Electrical Support Services

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COMMENTS: Bids were solicited from six (2) suppliers with two (2) suppliers responding. During the bid process the bid documents were amended to give the option to bidders to provide partial delivery dates of January 18, 2019 for at least eleven (11) units that are essential for the Fenix Substation Replacement Project. The remaining twelve (12) units were to be delivered by February 15, 2019. Siemens Industry, Inc., was the initial low bidder for the breakers. After review of their bid documents, the scheduled delivery time didn't coincide with the delivery requirements set forth within the bid documents. Siemens' bid documents indicate a twenty three (23) week estimated delivery date for the total shipment of the breakers. ABB's bid documents provided a delivery date of seventeen (17) weeks for the delivery of the total order. After discussion with Substation's Manger, delivery time of the breakers is essential to the completion of the Fenix Substation Project and could possibly delay getting the Substation back in service before peak demand season. The timeline of delivery, proposed by ABB best meets the delivery requirements of PWC and therefore ABB is being recommended for award of the breakers.
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ACTION BY COMMISSION

APPROVED _____ **REJECTED** _____

DATE _____

ACTION BY COUNCIL

APPROVED _____ **REJECTED** _____

DATE _____

BID HISTORY

27 KV CLASS, 1200 AMP FEEDER VACUUM CIRCUIT BREAKERS

BID DATE: AUGUST 30, 2018

Advertisement

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|----|--|-------------------------|
| 1. | PWC Website | 08/09/2017 to 8/30/2018 |
| 2. | The Fayetteville Press, Fayetteville, NC | General Ad Monthly |

List of Prospective Bidders

1. Seimens Industry, Inc., Raleigh, NC
2. ABB, Inc., Lake Mary, FL
3. RW Chapam, Charlotte, NC
4. WR Daniel, Mooresville, NC
5. Anixter, Raleigh NC
6. Lekson Associates, Raleigh NC

List of Organizations Notified of Bid

Small Business Administration Programs:

Small Business Administration Regional Office (SBA)
NC Procurement & Technical Assistance Center (NCPTAC)
Veterans Business Outreach Center (VBOC)
Small Business Technology Center (SBTDC)
Women's Business Center at CEED (WBC)

FTCC Programs

Small Business Center (SBC)
NC Militarily Business Center (NCMBC)

Local Business Programs

NAACP, Fayetteville Branch
Greater Fayetteville Chamber, RFP & Press Release submitted
Hope Mills Chamber
Spring Lake Chamber
Fayetteville Business & Professional League (FBPL)
FSU Construction Resource Office (FSUCRO)

State Programs

NC Institute of Minority Economic Development (The Institute) Durham, NC
NAACP, State Branch Raleigh, NC

Media

Fayetteville Observer
WIDU, AM1600
IBronco Radio at FSU

Local/SDBE Participation

ABB, Inc. is not classified as a SDBE, minority or woman-owned business. There are no known local vendors who can supply this equipment.