

**PUBLIC WORKS COMMISSION
ACTION REQUEST FORM**

TO: Timothy L. Bryant, CEO/General Manager

DATE: April 10, 2025

FROM: Nikole Bohannon, Procurement Manager

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ACTION REQUESTED: Approve the purchase award recommendation for two (2) prefabricated concrete relay control houses for the Cliffdale and Yadkin Substations (PWC2425055).

BID/PROJECT NAME: Two (2) Prefabricated Concrete Relay Control Houses for the Cliffdale and Yadkin Substations

BID DATE: March 6, 2025

DEPARTMENT: Electric Substations

BUDGET INFORMATION: 001.0170.0802.0000000-00.690161.CPR1000364

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CONFORMING BIDDERS

VFP, Inc., Roanoke, VA
Modular Connections, LLC, Bessemer, AL

TOTAL PRICE

\$942,361.84
\$983, 500.00

NON-CONFORMING BIDDER

NW Management, Phoenix, AZ

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AWARD RECOMMENDED TO: VFP, Inc, Roanoke, VA

BASIS OF AWARD: Lowest responsive, responsible bidder and in the best interests of PWC.

COMMENTS: The bid notice was advertised through our usual channels on February 19, 2025, with a bid opening date of March 6, 2025. Bids were solicited from eleven (11) vendors, and three (3) bids were received.

The PWC Procurement Department requests the rejection of the bid that is non-conforming to the specified bid technical specifications.

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ACTION BY COMMISSION

APPROVED _____ **REJECTED** _____

DATE _____

ACTION BY COUNCIL

APPROVED _____ **REJECTED** _____

DATE _____

**BID HISTORY
TWO (2) PREFABRICATED
CONCRETE RELAY
CONTROL HOUSES FOR
CLIFFDALE AND YADKIN
SUSTATIONS
BID DATE: March 6, 2025**

Advertisement

- | | |
|----------------|-------------------------|
| 1. PWC Website | 2/19/25 through 3/06/25 |
|----------------|-------------------------|

List of Prospective Bidders Notified of Bid

1. Ensales Electrical Associates, Inc, Beulaville, NC
2. W. R. Daniel & Associates, Mooresville, NC
3. National Transformer Sales Inc, Raleigh, NC
4. PowerTech, LLC, Lexington, NC
5. Anixter Raleigh Power Solutions, Raleigh, NC
6. Jake Rudisill Associates, Charlotte, NC
7. Robert W. Chapman & Co, Charlotte, NC
8. Southeastern Transformer Company, Dunn, NC
9. Utility Service Agency, Wake Forest, NC
10. Meiden American Switchgear, Gray Court, SC
11. Lekson Association Inc, Raleigh, NC

PWC Procurement Mailing List- Registered vendors via the PWC website and Industry Day registrants. (approximately 2000+ contacts)

Small Business Administration Programs:

Small Business Administration Regional Office (SBA)
NC Procurement & Technical Assistance Center (NCPTAC)
Veterans Business Outreach Center (VBOC)
Small Business Technology Center (SBTDC)
Women's Business Center of Fayetteville (WBC)

Local Business and Community Programs

FSU Construction Resource Office (FSUCRO)
FSU Economic Development Administration Program (FSUEDA)
FSU Career Pathways Initiative
NAACP, Fayetteville Branch
FTCC Small Business Center (SBC)
Greater Fayetteville Chamber, RFP posting submitted
Hope Mills Chamber
Spring Lake Chamber
Hoke Chamber
Fayetteville Business & Professional League (FBPL)

State Business and Community Programs

NC Institute of Minority Economic Development (The Institute) Durham, NC
NAACP, State Branch Raleigh, NC
National Utility Contracting Association- NC Chapter (NUCA)

Durham Chapter of the National Association of Women in Construction (NAWIC)
South Atlantic Region of National Association of Women in Construction (NAWIC)
The Hispanic Contractors Association of the Carolinas (HCAC)
United Minority Contractors of North Carolina
International Women in Transportation- Triangle Chapter

Media

Fayetteville Observer
WIDU, AM1600
Bronco Radio at FSU
Fayetteville Press News
Up & Coming Weekly
Bladen Journal
Greater Fayetteville Business Journal

MWDBE / SLS Participation

VFP, Inc., Roanoke, VA is not a small local or MWDBE business. VFP, Inc anticipates to self-perform.