

**FAYETTEVILLE PUBLIC WORKS COMMISSION
ACTION REQUEST FORM**

TO: Elaina L. Ball, CEO/General Manager

DATE: July 8, 2022

FROM: Trent K. Ensley, Procurement Manager

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ACTION REQUESTED: Approve contract award for the purchase of inventory of Teardrop Light Fixtures to the lowest responsive, responsible bidder, being Border States Electric of Greenville, SC.

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BID/PROJECT NAME: Teardrop Light Fixtures

BID ISSUE DATE: May 25, 2022

DEPARTMENT: Warehouse

BUDGET INFORMATION: This purchase will be funded as an inventory purchase.

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BIDDERS	TOTAL COST
*WESCO Distribution Inc. Clayton, NC 27520	\$ 230,240.00
Border States Electric, Greenville, SC 29607	\$ 250,400.00
WESCO Distribution Inc. Clayton, NC 275206	\$ 263,360.00
Supreme Lighting Design, LLC, Brooklyn, NY 11219	\$ 270,512.00

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AWARD RECOMMENDED TO: Border States Electric, Greenville, SC 29607

BASIS OF AWARD: Lowest responsive, responsible bidder.

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COMMENTS: The Commission is asked to approve award for the purchase of inventory of Teardrop Light Fixtures to the lowest responsive, responsible bidder, being Border States Electric of Greenville, SC 29607. Notice of the bid was advertised through our normal channels on May 25, 2022, with a bid opening date of June 16, 2022. Four (4) total bids were received from three (3) bidders during the bid process and the award is recommended to the lowest responsive, responsible bidder, being Border States Electric, Greenville, SC 29607.

*The Instructions to Bidders for this purchase specifically advised bidders to “not submit alternate bids unless specifically called for on the bid proposal form.” The bid proposal form did not call for any alternate bids. WESCO Distribution Inc. submitted an alternate bid for a fixture that has not been evaluated by PWC personnel as an approvable fixture. The alternate fixture does not conform with the specifications set forth in the bid documents. As such, PWC staff determined that the alternate bid submitted by WESCO Distribution Inc. is non-responsive.

ACTION BY COMMISSION

APPROVED _____ **REJECTED** _____

DATE _____

ACTION BY COUNCIL

APPROVED _____ **REJECTED** _____

DATE _____

BID HISTORY
TEARDROP LIGHT FIXTURES
BID ISSUE DATE: MAY 25, 2022

Advertisement

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|----|------------------------|-------------------------------|
| 1. | PWC Website | 05/25/2022 through 06/16/2022 |
| 2. | The Fayetteville Press | General Monthly Ad |

List of Prospective Bidders

1. WESCO Distribution Inc. Clayton, NC 27520
2. Border States Electric, Greenville, SC 29607
3. Stuart Irby, Kennesaw GA 30071

PWC Procurement Mailing List- Registered vendors via the PWC website and BBR registrants. (approximately 2000+ contacts)

Small Business Administration Programs:

Small Business Administration Regional Office (SBA)
NC Procurement & Technical Assistance Center (NCPTAC)
Veterans Business Outreach Center (VBOC)
Small Business Technology Center (SBTDC)
Women's Business Center of Fayetteville (WBC)

Local Business and Community Programs

FSU Construction Resource Office (FSUCRO)
FSU Economic Development Administration Program (FSUEDA)
FSU Career Pathways Initiative
NAACP, Fayetteville Branch
FTCC Small Business Center (SBC)
Greater Fayetteville Chamber, RFP posting submitted
Hope Mills Chamber
Spring Lake Chamber
Hoke Chamber
Fayetteville Business & Professional League (FBPL)

State Business and Community Programs

NC Institute of Minority Economic Development (The Institute) Durham, NC
NAACP, State Branch Raleigh, NC
National Utility Contracting Association- NC Chapter (NUCA)
Durham Chapter of the National Association of Women in Construction (NAWIC)
South Atlantic Region of National Association of Women in Construction (NAWIC)

The Hispanic Contractors Association of the Carolinas (HCAC)

United Minority Contractors of North Carolina
International Women in Transportation- Triangle Chapter

Media

Fayetteville Observer

WIDU, AM1600

IBronco Radio at FSU

Fayetteville Press News

Up & Coming Weekly

Bladen Journal

Greater Fayetteville Business Journal

SDBE/Local Participation

Border States is not classified as a SDBE, minority or woman-owned business.