

THE CITY OF FAYETTEVILLE  
NORTH CAROLINA

March 11, 2022 2:00 p.m.

BID PROPOSAL

THIRTY FIVE FORD POLICE INTERCEPTOR UTILITY AWD UPFIT

VEHICLE (EA) 15@44,642 20@44,033

TOTAL PRICE \$ 1,550,290

CITY OF FAYETTEVILLE SPECIFICATIONS \*Do not include sales tax in price of units.

Manufacturer/Model 2022 Ford Explorer Interceptors

Delivery Time for Completed Units <sup>Approx.</sup> 24 Weeks

Note: Units to be delivered F.O.B. City of Fayetteville, Fleet Maintenance Facility, 131 Pepsi Lane, Fayetteville, North Carolina, 28301.

BIDDER INFORMATION

Name of Company Capital Ford Inc

4900 Capital Blvd

Raleigh NC 27619

Phone No. 919-790-4648 Fax No. 919-871-6917

E-Mail Address jromano@capital-ford.com

Federal I.D. No. 56-1456873

SDBE, Minority or Woman Owned Business Enterprise Yes No

Bid Submitted By: Jennifer Romano  
(Name Printed Out)

Jennifer Romano  
(Signature)

Title: Government Sales Manager

Date: 3/10/2022

**CITY OF FAYETTEVILLE  
SPECIFICATIONS / UPFIT  
FORD POLICE INTERCEPTOR UTILITY (PIU)**

It is the intent of this specification to secure for the City of Fayetteville (35) Ford Police Interceptor Utility AWD. Specifications for this unit are enclosed herein and should be considered to be minimum requirements. All parts not specifically mentioned which are necessary in operations shall be furnished by the successful bidder. All equipment provided shall meet the requirements of all OSHA, State and Federal Laws.

It will be the bidder's responsibility to carefully examine each item of this specification. Failure to respond to each section of the technical specification will cause the proposal to be rejected without review as "non-responsive". A check mark in the blank immediately preceding each number shall indicate minimum requirements are met. All exceptions and variations must be clearly noted on the attached Exception/Variation Form. This form must be signed and returned with the bid package. Failure to clearly identify all exceptions or variations, as determined by and at the discretion of the City Of Fayetteville, may be cause for rejection of the bid.

Bid will be awarded on the basis of price, equipment quality, and conformity with this set of specifications. The City of Fayetteville reserves the right to reject any or all bids and to waive all informalities.

**VEHICLE DELIVERY:**

The completed vehicles shall be delivered by the successful bidder to:  
City of Fayetteville  
Fleet Maintenance Department  
131 Pepsi Lane  
Fayetteville, North Carolina 28301  
Attn: Chris Wilkerson

**GENERAL**

1. ☒ (35) Ford Police Interceptor Utility, AWD PIU – (99B-44U)
2. ☒ Units to have 3.3L V-6 Direct Injection Engine.
3. ☒ Exterior Color:  
  
(35) – Oxford White (Option YZ)
4. ☒ Ready for the Road Package – (Option 67H).
5. ☒ Standard Configuration: Cloth Front / Vinyl Rear (Option 96).
6. ☒ Units to have Solid Black Steel Rim with Silver Center Cap

7. ☒ Rear View Camera – Mirror Display (Option 87R)
8. ☒ (15) Units to have Inner Edge Lighting Options (96W and 96T)
9. ☒ All Units to have Lighting Option (63L)
10. ☒ All to Full Size Road Ready Spare Tire
11. ☒ 4 Fobs / Keys Per Vehicle

#### ADDITIONAL FEATURES

12. ☒ (20) Units to have Whelen Roof Mounted Light Bar That works with the Ford Road Ready Package (Equivalent To A Whelen Legacy Light Bar) (Front of Bar Blue/White & Rear of Bar to be Amber/Blue/White)
13. ☒ Motorola 20 Foot Power Cable, 45 Watt Radios (Part Number HKN4192B)
14. ☒ Motorola Accessory Cable (Part Number HLN6963B)
15. ☒ Radio Antenna: Sti-co Concealed Internal Antenna (Part Number CCAS-SB-7-800)
16. ☒ Console System with locking adjustable swing arm with universal mounting plate that will mount with the Ford Road Ready Package; Will House an APX 4500 Motorola Radio, and the Cencom Control Head with two cup holders and arm rest.
17. ☒ All Units to have 12v Accessory Plug and USB Port
18. ☒ (35) Units to have lock storage for rifle, and drawer for wiring and controls. (Equivalent to Setina or Gamber Johnson System.)
19. ☒ (20) Units to have Fayetteville Police Department One Piece Graphic Package (20 Units will have exterior light bar)
20. ☒ All Units to have 1 Magnetic Mic Clip for Motorola Radio
21. ☒ All Units to have 1 Standard Mic Clip for PA Mic

#### Title all Vehicles to:

City Of Fayetteville

433 Hay Street Fayetteville, NC 28301

**EXCEPTIONS AND VARIATIONS:**

Bidder shall fully describe every variance, exception, and/or deviation. Additional sheets may be used.

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