

**FAYETTEVILLE PUBLIC WORKS COMMISSION  
ACTION REQUEST FORM**

**TO:** Marion J. Noland, Interim CEO/General Manager

**DATE:** December 7, 2022

**FROM:** Trent K. Ensley, Procurement Manager

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**ACTION REQUESTED:** Approve contract award for the purchase of three (3) 67KV Delta to 13.09Y/7.56KV WYE with LTC rated 24/35.8/44.8 MVA power transformers to the lowest responsive, responsible bidder in the best interest of PWC, being Virginia Transformers Corp. of Roanoke, VA.

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**BID/PROJECT NAME:** PWC2223010 – Three (3) 67K Delta to 13.08y/7.56KV WYE with LTC 24/35.8/44.8MVA Power Transformers For Multiple Substations.

**BID DATE:** October 20, 2022

**DEPARTMENT:** Electric Systems Support

**BUDGET INFORMATION:** The Power Transformers for Multiple Substations will be funded from the following account strings:

Cumberland Substation	058.0000.0802.2207988-02.690161.CPR1000471
Hoffer Substation	058.0000.0802.2102564-03.690161.CPR1000421
Yadkin Substation Replacement	058.0000.0802.2306582-03.CPR1000384

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<b>BIDDERS</b>	<b>TOTAL COST</b>
*Transformer & Rectifiers (India) Limited, Gujarat, India	\$ 3,192,355.00
**Fleming Electric, Inc., Redwood City, CA	\$ 4,576,950.00
Virginia Transformer Corp., Roanoke, VA	\$ 4,596,699.00
Niagara Power Transformer, Buffalo, NY	\$ 4,721,547.00
Pennsylvania Transformer Technology, Inc., Canonsburg, PA	\$ 5,497,011.00
WEG Transformers USA, Washington, MO	\$ 6,227,663.00

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**AWARD RECOMMENDED TO:** Virginia Transformer Corp.

**BASIS OF AWARD:** The lowest responsive, responsible bidder that is in the best interest of PWC.

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**COMMENTS:** The Commission is asked to approve award for the purchase of inventory of three (3) transformers more specifically described above to the lowest responsive, responsible bidder that is in the best interest of PWC, being Virginia Transformer Corp. of Roanoke, Virginia. Notice of the bid was advertised through PWC's normal channels on August 26, 2022, with an initial bid submission deadline of October 6, 2022. PWC staff issued Addendum Nos. 1 and 2 to extend the bid submission deadline to October 20, 2022, and to clarify the exact time of

the deadline. The Electric Systems Support Department has reviewed the bid submissions and agrees with the recommendation to award the bid to Virginia Transformer Corp.

\*The Instructions to Bidders for this purchase specifically required bidders to submit with any bid “a cash deposit, cashier's check, or certified check drawn on a bank or trust company insured by the Federal Deposit Insurance Corporation or Savings Association Insurance Fund, or a Bid Bond in an amount not less than five percent (5%)” of the quoted bid price. not submit alternate bids unless specifically called for on the bid proposal form.” Transformer & Rectifiers (India) Limited did not submit the requisite deposit or bid bond. As such, PWC staff determined that the bid submitted by Transformer & Rectifiers (India) Limited is non-responsive.

\*\*PWC staff determined based on a multitude of factors that the bid submitted by Fleming Electric, Inc. is not in the best interest of PWC as set forth in Exhibit A to this action request form.

**ACTION BY COMMISSION**

**APPROVED** \_\_\_\_\_ **REJECTED** \_\_\_\_\_

**DATE** \_\_\_\_\_

**ACTION BY COUNCIL**

**APPROVED** \_\_\_\_\_ **REJECTED** \_\_\_\_\_

**DATE** \_\_\_\_\_

**BID HISTORY**  
**PWC2223010 – Three (3) 67K Delta to 13.08y/7.56KV WYE with LTC 24/35.8/44.8MVA**  
**Power Transformers For Multiple Substations**

**BID ISSUE DATE: August 26, 2022**

**Advertisement**

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|----|------------------------|-------------------------------|
| 1. | PWC Website            | 08/26/2022 through 06/16/2022 |
| 2. | Addendum 1             | 09/09/2022 through 10/20/2022 |
| 3. | Addendum 2             | 09/15/2022 through 10/20/2022 |
| 2. | The Fayetteville Press | General Monthly Ad            |

**List of Prospective Bidders**

1. Lekson and Associates, Raleigh, NC
2. W. R. Daniel and Associates, Mooresville, NC
3. National Transformer Sales, Inc, Raleigh, NC
4. Power Tech, LLC, Waxhaw, NC
5. Niagara Power Transformer, Buffalo, NY
6. WEG Transformers USA, Washington, MO
7. Ensales LLC, Beulaville, NC
8. Pennsylvania Transformer Technology, Inc., Canonsburg, PA

**PWC Procurement Mailing List- Registered vendors via the PWC website and BBR registrants. (approximately 2000+ contacts)**

**Small Business Administration Programs:**

Small Business Administration Regional Office (SBA)  
NC Procurement & Technical Assistance Center (NCPTAC)  
Veterans Business Outreach Center (VBOC)  
Small Business Technology Center (SBTDC)  
Women's Business Center of Fayetteville (WBC)

**Local Business and Community Programs**

FSU Construction Resource Office (FSUCRO)  
FSU Economic Development Administration Program (FSUEDA)  
FSU Career Pathways Initiative  
NAACP, Fayetteville Branch  
FTCC Small Business Center (SBC)  
Greater Fayetteville Chamber, RFP posting submitted  
Hope Mills Chamber  
Spring Lake Chamber  
Hoke Chamber  
Fayetteville Business & Professional League (FBPL)

**State Business and Community Programs**

NC Institute of Minority Economic Development (The Institute) Durham, NC

NAACP, State Branch Raleigh, NC

National Utility Contracting Association- NC Chapter (NUCA)

Durham Chapter of the National Association of Women in Construction (NAWIC)

South Atlantic Region of National Association of Women in Construction (NAWIC)

**The Hispanic Contractors Association of the Carolinas (HCAC)**

United Minority Contractors of North Carolina

International Women in Transportation- Triangle Chapter

**Media**

Fayetteville Observer

WIDU, AM1600

IBronco Radio at FSU

Fayetteville Press News

Up & Coming Weekly

Bladen Journal

Greater Fayetteville Business Journal

**SDBE/Local Participation**

Virginia Transformer Corp. is not local and is not classified as a SDBE, minority or woman-owned business.