

CITY COUNCIL SUBMISSION PACKAGE : Inground Bus Lift for Transit Maintenance Facility

Project: Inground Bus Lift for Transit Maintenance Facility
Project: COF1516792
Date: 05/01/2026
Request: Approval of Contract Award
Amount: \$209,270
Contractor: C&A Equipment Services, Inc.

Procurement Summary:

The City conducted a competitive Request for Proposals (RFP) process in accordance with applicable State and Federal procurement requirements. Proposals were received and opened at the publicly advertised time and location in full compliance with all requirements. A total of two (2) proposals were received and evaluated based on qualifications, experience, project approach, and cost.

Project Summary:

The Inground Bus Lift project includes the installation of a complete in-ground hydraulic lift system within an active transit maintenance facility. The work involves excavation, structural concrete, installation of specialized lift equipment, and integration with existing electrical and hydraulic systems. Due to the complexity of the work and coordination within an operational facility, contractor experience and technical capability were critical to the evaluation.

Evaluation & Basis for Recommendation:

CRITERIA	C&A EQUIPMENT	EVALUATION SUMMARY
Cost	\$209,270	Comparable to lowest proposal when normalized
Responsive	Meets All Requirements	Complete and compliant submission
Responsible	Meets All Requirements	Demonstrated qualifications and capability
Technical	Strong	Experience with in-ground lift systems
References	Highly Rated	Proven performance and responsiveness

Recommendation of Award:

Contractor: C&A Equipment Services, Inc.
Contract Amount: \$209,270
Contract Type: Construction

Risk Assessment & Procurement Justification:

The procurement was conducted in accordance with North Carolina General Statutes and applicable federal requirements. Key risks include subsurface conditions, integration with existing systems, and work within an active facility. C&A Equipment Services, Inc. has demonstrated the experience and capability to mitigate these risks and deliver the project successfully.

CITY COUNCIL SUBMISSION PACKAGE : Inground Bus Lift for Transit Maintenance Facility

APPENDICES

Appendix A – Certified Bid Tab

- **NOTE:** AutoTech Solutions was deemed non-responsive because its proposal included only an approximation for engineering/site preparation costs rather than a complete price as required by the RFP.

Appendix B – Contractor References

- Durham Water Management Flet Garage
- Summerfield Fire Department Garage
- American Power

Appendix C – Cost and Response to Evaluation Criteria

- Contractor Cost Proposal
- Contractor Response to Evaluation Criteria

Appendix D – North Carolina Licensing Board for General Contractors

- License#: L.30050
- First Issued Date: 04/30/1992
- Expiration Date: 12/331/2026
- Status: Active
- License Limitation: Limited
- Classifications: PU (Fuel Distribution)

Appendix E – North Carolina Secretary of State

- Legal Name: C & A Equipment Services, Inc. | Freedom Dr. Raleigh, NC 27610
- State ID Number: 05773321
- Status: Current – Active
- Date Formed: 01/12/2021



Bid Tabulation

Bid Opening Date: 4.2.2026 Project Number: COF1516792

Project Name: Inground Bus Lift

Company Name	City/State	Addendums Verified	Checklist	General Contracting Terms	Base Bid	Engineering Stamp Drawings
AutoTech Solutions	8015 Maxwell Road, Wade, NC	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	\$204,000.0	Approximately \$5,000
C & A Equipment Services, Inc	810-B Freedom Drive, Raleigh, NC	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	\$209,270.00	Included in Price

NOTE: AutoTech Solutions was deemed non-responsive because its proposal included only an approximation for engineering/site preparation costs rather than a complete price as required by the RFP.

Disclaimer:

Inclusion of a bid in the bid tabulation does not imply that the bid is being considered for award. The bid tabulation reflects only those bids received prior to the submission deadline. All bids are subject to further review and evaluation to determine compliance with the solicitation requirements.

Appendix B

REFERENCE: Durham Water Management Fleet Garage

Camden Ave. Durham NC
John Ferguson (919) 560-4101

VENDOR: C&A Equipment Servies, Inc.
810-B Freedom Dr. Raleigh, NC

Project: Inground Bus Lift | COF 1516792

REFERENCE CHECK QUESTIONS:

1. Can you briefly describe the scope of work performed by the vendor for your organization? How closely did this project resemble the installation of an in-ground hydraulic bus lift system in an active maintenance facility, and how would you rate their overall performance?

Response: 2 inground lifts, both put in by C&A, have done 3, put in the original and did the replacement. 2 are at the fire department, one in fleet maintenance drive on and continued maintenance.

2. How would you rate the quality of the installation work, including coordination with your staff, compliance with safety requirements, and integration with existing building systems (e.g., concrete, electrical, hydraulic)? Please note any significant challenges or issues.

Response: Would rate them very high. All lifts installed in existing facilities. They coordinated very well. Schedule dates were right on track overall performance is high.

3. Since installation, how has the lift system performed in daily operations? Have you experienced any recurring mechanical, hydraulic, or control issues that affected reliability or required additional corrective work?

Response: No additional work required. All lifts are rotary, but everything has gone as intended. Nothing related to installation has been a problem. Few tweaks here and there but not due to the installer. C&A does maintenance as well, technical expertise is great, know the equipment inside and out.

4. How responsive and effective was the vendor in addressing maintenance issues, warranty items, or technical support needs after installation? Based on your experience, would you contract with this vendor again for similar work?

Response: Very responsive , Jody will always pick up the phone whether it is 6am or 8pm, when a lift is down, he will answer the phone. Would pick C&A if possible.

COMPLETED BY: Nichole Howard - 04/6/2026 | City of Fayetteville – Purchasing Department

Appendix B

REFERENCE: Summerfield Fire Dept. Garage
Summerfield Rd. Summerfield, NC
Mike (336) 816-3507

VENDOR: C&A Equipment Servies, Inc.
810-B Freedom Dr. Raleigh, NC
Project: Inground Bus Lift | COF 1516792

REFERENCE CHECK QUESTIONS:

1. Can you briefly describe the scope of work performed by the vendor for your organization? How closely did this project resemble the installation of an in-ground hydraulic bus lift system in an active maintenance facility, and how would you rate their overall performance?

Response: I would give them an 8, real good people to deal with. Quality of work was good.

2. How would you rate the quality of the installation work, including coordination with your staff, compliance with safety requirements, and integration with existing building systems (e.g., concrete, electrical, hydraulic)? Please note any significant challenges or issues.

Response: 100% everything coordinated the way it should have been, from the purchase of the lift to the installer.

3. Since installation, how has the lift system performed in daily operations? Have you experienced any recurring mechanical, hydraulic, or control issues that affected reliability or required additional corrective work?

Response: Few electronic glitches , fixed over the phone, has been 100% operational since first issue, none since, flawless for 2 years.

4. How responsive and effective was the vendor in addressing maintenance issues, warranty items, or technical support needs after installation? Based on your experience, would you contract with this vendor again for similar work?

Response: Still works with them now, always show up for scheduled maintenance calls.

COMPLETED BY: Nichole Howard - 04/08/2026 | City of Fayetteville – Purchasing Department



Appendix B

REFERENCE: American Power
Southern Gap Rd. Grundy VA
Randy (276) 613-3507

VENDOR: C&A Equipment Servies, Inc.
810-B Freedom Dr. Raleigh, NC

REFERENCE CHECK QUESTIONS:

1. Can you briefly describe the scope of work performed by the vendor for your organization? How closely did this project resemble the installation of an in-ground hydraulic bus lift system in an active maintenance facility, and how would you rate their overall performance?

Response: They installed a rotary MOD 235; the system would be great for a bus lift.

2. How would you rate the quality of the installation work, including coordination with your staff, compliance with safety requirements, and integration with existing building systems (e.g., concrete, electrical, hydraulic)? Please note any significant challenges or issues.

Response: Highly pleased, new install in a new building , no integration

3. Since installation, how has the lift system performed in daily operations? Have you experienced any recurring mechanical, hydraulic, or control issues that affected reliability or required additional corrective work?

Response: Used on a daily basis and works wonderful, a sensor went bad, it seemed to be a part issue but they were able to get it corrected.

4. How responsive and effective was the vendor in addressing maintenance issues, warranty items, or technical support needs after installation? Based on your experience, would you contract with this vendor again for similar work?

Response: Yes, he would if it was his decision. Installer has always called back within an hour to address any concerns.

COMPLETED BY: Nichole Howard - 04/08/2026 | City of Fayetteville – Purchasing Department

Appendix C - Contractor Cost Proposal



C & A Equipment Services, Inc
810-B Freedom Dr. / Raleigh, NC
Office - (919) - 231-8700
Fax - (919) - 231 - 6396
WWW.CANDAEQUIPMENT.COM

Customer: City of Fayetteville
Reference: Fayetteville Lift Installation

3-29-2026

This is an estimate to provide and install the vehicle lift at the Fayetteville Transit Maintenance Facility. This pricing includes modifying the existing pit and the installation of the MOD32 lift.

In-ground MOD32 lift scope of work includes:

- We will provide all necessary equipment for breaking concrete and excavation of pit
- We will modify the existing pit as needed to accommodate the new lift
- We will layout locations of the new Rotary lift per our wheelbase meeting
- We will bust out concrete as needed and excavate the trench for the vault
 - * All concrete and dirt will be removed from the property
- We will set the vault in place 1/4" above grade
- We will backfill the lift and install the foam board and all reinforcing rebar required
- We will dowel rebar into the existing floor every 2ft
- We will provide and install the PVC chase pipes from the lift to the console location
- We will pour the concrete footing around the lift and finish to floor grade
- We will return after concrete is cured and install the pistons and remaining hardware
- We will set the console and allow your provided electrician to tie in the power
- We will run compressed air piping from above down to the console.
- We will complete the installation, test and train employees

Notes:

- Standard "Rock and Water" clause applies for all underground work. Excessively thick concrete and overkill rebar is considered "rock"
- Electrician will provide all electrical conduit, disconnect and wiring from the ceiling to the console.
 - The disconnect will be mounted on the side of the console or on a nearby wall.
- Payment drafts will be made at the end of each month for completed work and stored materials.
- Billing is 30 day terms

Removal and Installation costs

1 Rotary MOD232 64,000lb in-ground lift with all accessories	\$142,000.00
1 Misc materials, concrete, piping, backfill, etc	\$ 16,000.00
1 Installation labor, OOT expenses and mileage	\$ 26,000.00
1 Misc rental equipment - lull, stone box, backhoe, dump truck, etc	\$ 3,500.00
1 Engineered drawings, permits, inspections, etc	\$ 8,500.00

MOD232 installation total	\$ 196,000.00
Sales tax (7%) if applicable	\$ 13,270.00

Proposal total \$ 209,270.00

Pricing is good for 90 days. Please do not hesitate to call me with questions or comments. Thank you for the opportunity to quote this project.

Jody Bridgers

919-231-8700 office

919-349-7404 cell

Appendix C: Contractor Response to Evaluation Criteria

1. Contractor Experience

C&A Equipment has been installing heavy duty lifts for over 35 years. We have installed 10 of these in-ground lifts in the past 3 years

2. References

Durham Water Management Fleet Garage

Camden Ave in Durham
John Ferguson 919-560-4101

Durham Fire Dept Garage

Camden Ave in Durham
Kurt 919-560-4105

Summerfeild Fire Dept Garage

Summerfeild Rd in Summerfield
Mike 336-816-3507

American Power
Southern Gap Rd in Grundy VA
Randy 276-613-7613

Virginia VDOT
Brakebush
GoRaleigh
CATS Charlotte
City of Salem PW, VA
Duke Energy

3. Project Coordination

In the past 6 years we have installed a 2.2 million dollar maintenance site for Wake Tech, 3.2 million dollar admin building for Durham Water and a 3.0 million dollar maintenance building for Durham Water Management. We are currently installing a \$350,000 dollar maintenance facility for the NC Forest Service. We are used to coordination, safety, permitting, inspections, etc. We have been servicing the automotive equipment in your garage for Juan for over 20 years. We are very familiar with your site.

4. Warranty


C&A Equipment Services will provide warranty work at no cost for a period of one year. Rotary Lift will warranty the lift parts & labor for a period of one year and will provide warranty parts for the 2nd year. (No labor). Any work deemed owner negligence or misuse will be estimated before work is performed and invoiced.

Training Plan

C&A Equipment Services will train employees for a 3-4 hour period using vehicles provided. We can use several different vehicles in this time period.



Appendix D: License



NCLBGC

Searches ▾

Verify License/Qualifier Search

Contact

Name	C & A Equipment Services, Inc.
Address	PO Box 26536 Raleigh, NC 27611
Phone	9192318700

License

License #	L.30050
Account Type	License
First Issued Date	04/03/1992
Expiration Date	12/31/2026
Status	Active
License Limitation	Limited

Active Classifications

PU (Fuel Distribution)

Appendix E: North Carolian Secretary of State



Secretary of State
Elaine F. Marshall

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Business Corporation

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- [Print an Amended a Annual Report form](#)

Legal name: C & A Equipment Services, Inc.

Secretary of State Identification Number (SOSID): 0577321

Status: Current-Active

Citizenship: Domestic

Date formed: 1/12/2001

Fiscal month: December

Registered agent: [Jody S. Bridgers](#)

Mailing address

810 Freedom Dr
Raleigh, NC 27610

Principal Office address

810 Freedom Dr
Raleigh, NC 27610

Registered Office address

810 Freedom Dr
Raleigh, NC 27610

Registered Mailing address

810 Freedom Dr
Raleigh, NC 27610

Officers

- **President**
[Jody Bridgers](#)
8338 Ribbon Trough Court
Raleigh NC 27603