



Quotation

39300 Civic Center Dr., Suite 300
Fremont, CA 94538-2337
Phone: 888.274.6877 Fax: 650.887.2106

DATE 7/20/2022
Quotation # FAYNCPD072022
Customer ID Fayetteville PD

Quotation For:
Ms. Kimberly Toon, Purchasing Manager
City of Fayetteville Finance Department - Purchasing Office
433 Hay Street
Fayetteville, NC 28301

Quotation valid until: 10/18/2022
Prepared by: D Lashley

Comments or Special Instructions: Respond Annual Subscription Services for 1 year for 3 mi² of coverage. The proposed services will be delivered according to the terms and conditions contained in the ShotSpotter Respond Services Agreement. Upon acceptance of this price quote, and once funding is approved, ShotSpotter will develop a formal proposal that includes specific coverage areas.

SALESPERSON	P.O. NUMBER	SHIP DATE	SHIP VIA	TERMS	
Pontious			Electronic	Net 30	
QUANTITY	DESCRIPTION		UNIT PRICE	TAXABLE?	AMOUNT
3 mi ²	ShotSpotter Respond Annual Subscription Services		\$70,000 per mi ²		\$210,000
3 mi ²	One-time ShotSpotter Service Initiation fee		\$10,000 per mi ²		\$30,000
1	One-time ShotSpotter Onboarding fee		\$10,000		\$10,000
1	Subscription Service Fee Waiver (applied to first 90 days of the Annual Subscription)		(\$52,500)		(\$52,500)
				SUBTOTAL	\$197,500
				TAX RATE	
				SALES TAX	\$0
				OTHER	\$0
				TOTAL	\$197,500

Please contact Jack Pontious at 202.258.0141 or jpontious@shotspotter.com with any questions or to accept this quote and request a formal proposal.

THANK YOU FOR YOUR BUSINESS!