

**PUBLIC WORKS COMMISSION
ACTION REQUEST FORM**

TO: David W. Trego, CEO/General Manager

DATE: July 18, 2018

FROM: Trent Ensley, Procurement Manager

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ACTION REQUESTED: Award contract for Annual Lighting LED Upgrade and Replacements.

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BID/PROJECT NAME: LED Street Light Conversion Project

BID DATE: July 10, 2018

DEPARTMENT: Electric Construction

BUDGET INFORMATION: FY2019 - CIP EL 3 – Streets Lights – LED Conversion - \$750,000; FY2019 - CIP EL 4 – LED Area Lights – New Installations - \$350,000; FY2019 - CIP EL 16 – Street Lights – LED Conversion - \$1,000,000; FY2019 – CIP EL 17 – LED Roadway Lighting Conversion - \$1,000,000; FY2019 – CIP EL 18 – LED Roadway Lighting – New Installations - \$50,000; FY2019 - CIP EL19 – Street Lights LED Replacement Conversion - \$750,000; FY2019 - CIP EL20 - Street Lights – Contract Lighting – New LED Installations – \$100,000

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| BIDDERS | TOTAL COST |
|------------------------------------|----------------|
| Pike Electric, LLC, Mount Airy, NC | \$1,704,614.85 |
| Lee Electric, Aberdeen, NC | \$5,062,277.00 |
| CW Wright, Chesterfield, VA | \$6,101,683.30 |

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AWARD RECOMMENDED TO: Pike Electric, LLC, Mount Airy, NC

BASIS OF AWARD: Lowest responsive, responsible bidder

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COMMENTS: The purpose of this contract is to complete the LED light removal and installations throughout the service area. This project was advertised twice due to receiving an insufficient number of bids on the first advertisement. The lowest responsive, responsible bidder is recommended. Pike Electric, LLC held the previous LED Light Installation Contract.

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ACTION BY COMMISSION

APPROVED _____ **REJECTED** _____
DATE _____

ACTION BY COUNCIL

APPROVED _____ **REJECTED** _____
DATE _____

BID HISTORY
ANNUAL STREET LIGHTING LED UPGRADE AND REPLACEMENT
CONTRACT
BID DATE: JULY 10, 2018

Advertisement

- | | | |
|----|------------------------|---------------------------|
| 1. | PWC Website | |
| | First Advertisement | 06/11/18 through 06/28/18 |
| | Second Advertisement | 07/02/18 through 07/10/18 |
| 2. | The Fayetteville Press | General Monthly Ad |

List of Prospective Bidders

1. Lee Electrical Construction, Aberdeen, NC
2. Davis H. Elliot Company, Inc., Lexington, KY
3. T&D Solutions, Kinston, NC
4. CW Wright Construction Co., Chester, VA
5. Carolina Power and Signalization, Fayetteville, NC
6. Mastec North America, Roxboro, NC
7. Pike Electric, Inc., Mount Airy, NC
8. Watson Electrical Construction, Fayetteville, NC
9. Sandy Ridge Electric, Fayetteville, NC
10. King Electric, Fayetteville, NC
11. Coleman Electric, Cumming, GA

SDBE/DBE/HUB Participation

Pike Electric, LLC will be self-performing installations. Staff will monitor contract to ensure Local Businesses and Disadvantaged Businesses are utilized when subcontracting opportunities arise.

Small Business Administration Programs:

Small Business Administration Regional Office (SBA)
NC Procurement & Technical Assistance Center (NCPTAC)
Veterans Business Outreach Center (VBOC)
Small Business Technology Center (SBTDC)
Women's Business Center at CEED (WBC)

FTCC Programs

Small Business Center (SBC)
NC Militarily Business Center (NCMBC)

Local Business Programs

NAACP, Fayetteville Branch
Greater Fayetteville Chamber, RFP & Press Release submitted
Hope Mills Chamber
Spring Lake Chamber
Fayetteville Business & Professional League (FBPL)
FSU Construction Resource Office (FSUCRO)

State Programs

NC Institute of Minority Economic Development (The Institute) Durham, NC
NAACP, State Branch Raleigh, NC

Media

Fayetteville Observer
WIDU, AM1600
IBronco Radio at FSU