

**PUBLIC WORKS COMMISSION
ACTION REQUEST FORM**

TO: David W. Trego, CEO/General Manager

DATE: November 7, 2018

FROM: Trent Ensley, Procurement Manager

.....
ACTION REQUESTED: Award bid for the purchase and delivery of Relay Control Switchboards for Fenix No 2 Substation.

.....
BID/PROJECT NAME: Relay Control Switchboards for Fenix No. 2 Substation

BID DATE: October 25, 2018

DEPARTMENT: Substations & Electrical Support Services

BUDGET: EL 34 – Fenix Equipment Upgrade (CPR1000059) 058.0000.0802.1803043-03.690161

.....
BIDDERS

TOTAL COST

Birmingham Control Systems, Bessemer, AL	\$213,814.00
Electrical Power Products, Des Moines, IA	\$246,010.00
Keystone Electrical Manufacturing Company, Des Moines, IA	\$231,107.27
KVA, Inc., Greer, SC	\$254,333.00
Kemco Industries, Inc. Sanford, FL	\$284,767.00

.....
AWARD RECOMMENDED TO: Birmingham Control Systems, Bessemer, AL

BASIS OF AWARD: Deemed Lowest, Responsible, Responsive Bidder

AWARD RECOMMENDED BY: Joel Valley, Manager Substations & Electrical Support Services

.....
COMMENTS: Notice of the bid was advertised through our normal channels on October 8, 2018. After review of the bids, it is recommended that award be made to Birmingham Control Systems as the lowest responsive and responsible bidder.

.....
ACTION BY COMMISSION

APPROVED _____ **REJECTED** _____
DATE _____

ACTION BY COUNCIL

APPROVED _____ **REJECTED** _____
DATE _____

BID HISTORY

RELAY CONTROL SWITCHBOARDS FOR FENIX NO. 2 SUBSTATION

BID DATE: OCTOBER 25, 2018

Advertisement

- | | | |
|----|--|--------------------------|
| 1. | PWC Website | 10/08/2018 to 10/25/2018 |
| 2. | The Fayetteville Press, Fayetteville, NC | General Ad Monthly |

List of Prospective Bidders

1. Birmingham Control Systems, Bessemer, AL
2. Electrical Power Products, Des Moines, IA
3. Kemco Industries, Inc. Sanford, FL
4. Lekson Associates, Inc., Raleigh, NC
5. KVA, Inc., Greer, SC
6. Schweitzer Engineering Laboratories, Inc., Pullman, WA
7. Atlantic Power Sales, LLC, Raleigh, NC
8. AZZ/Central Electric Mfg., Fulton, MO
9. Keystone Electrical Manufacturing Company, Des Moines, IA
10. Jake Rudisill Associates, Inc., Charlotte, NC
11. Lake Shore Electrical Corp., Bedford, OH
12. GMHR Company Inc., Birmingham, AL

List of Organizations Notified of Bid

Small Business Administration Programs:

Small Business Administration Regional Office (SBA)
NC Procurement & Technical Assistance Center (NCPTAC)
Veterans Business Outreach Center (VBOC)
Small Business Technology Center (SBTDC)
Women's Business Center at CEED (WBC)

FTCC Programs

Small Business Center (SBC)

Local Business Programs

NAACP, Fayetteville Branch
Greater Fayetteville Chamber, RFP & Press Release submitted
Hope Mills Chamber
Spring Lake Chamber
Fayetteville Business & Professional League (FBPL)
FSU Construction Resource Office (FSUCRO)

State Programs

NC Institute of Minority Economic Development (The Institute) Durham, NC
NAACP, State Branch Raleigh, NC

Media

Fayetteville Observer
WIDU, AM1600
IBronco Radio at FSU

Local/SDBE Participation

Birmingham Control Systems. is not classified as a SDDBE, minority or woman-owned business. There are no known local vendors who can supply this equipment.