

**PUBLIC WORKS COMMISSION
ACTION REQUEST FORM**

TO: David W. Trego, CEO/General Manager

DATE: December 2, 2020

FROM: Trent K. Ensley, Procurement Manager

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ACTION REQUESTED: Approve contract award for contract through the end of Fiscal Year 2021 for chemicals, labor, materials, and equipment necessary to provide Hydrogen Sulfide Control at PWC Lift Stations, with the option to extend the contract for additional one (1) year periods, up to a maximum of five (5) years, upon mutual agreement of both Parties.

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BID/PROJECT NAME: Hydrogen Sulfide Control Program

BID DATE: November 3, 2020 **DEPARTMENT:** Water/Wastewater Facilities Maintenance

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BUDGET INFORMATION: Funding for this project is from the FY21 Operating Budget in the amount of \$560,670.41 (002.0621.0469..810102.9999...)

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BIDDERS	TOTAL COST
Nitrate Solution Application	
Cape Fear Water Solutions, Inc., Dublin, NC	\$289,132.72
Pencco, Inc., San Felipe, TX	\$380,950.08
Source Technologies LLC, Lexington, KY	\$348,323.15
Evoqua Water Technologies, Sarasota, FL (alternate bid)	\$349,756.58
Evoqua Water Technologies, Sarasota, FL	\$454,396.87
Iron Salt Solution Application	
Cape Fear Water Solutions, Inc., Dublin, NC	\$271,537.69
Pencco, Inc., San Felipe, TX	\$352,724.00
Source Technologies LLC, Lexington, KY	\$394,387.50
Evoqua Water Technologies, Sarasota, FL (alternate bid)	\$482,164.00
Evoqua Water Technologies, Sarasota, FL	\$618,076.00

Total Contract Award (Nitrate Solution + Iron Salt Solution) \$560,670.41

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AWARD RECOMMENDED TO: Cape Fear Water Solutions, Inc., Dublin, NC

BASIS OF AWARD: Lowest responsive, responsible bidder

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COMMENTS: The Commission is asked to approve award for contract through the end of Fiscal Year 2021 for chemicals, labor, materials, and equipment necessary to provide Hydrogen

Sulfide Control at PWC Lift Stations, with the option to extend the contract for additional one (1) year periods, up to a maximum of five (5) years, upon mutual agreement of both Parties. Award is recommended to the lowest, responsive, responsible bidder, Cape Fear Water Solutions, Inc., Dublin, NC. Notice of the bid was advertised through our normal channels on October 12, 2020 with a bid opening date November 3, 2020. Addendum No. 1 was issued on October 28, 2020 to respond to questions received from prospective bidders. Four (4) bids were received during the bid process. The previous contract price for the Nitrate Solution was \$2.1999 per gallon and Iron Salt Solution was \$1.1999; the current bid price per gallon for Nitrate Solution is \$2.0459 and Iron Salt Solution is \$0.8559. Upon approval by Commission and City Council, PWC shall issue a Purchase Order to Cape Fear Water Solutions, Inc., Dublin, NC, the lowest, responsive, responsible bidder.

ACTION BY COMMISSION

APPROVED _____ **REJECTED** _____

DATE _____

ACTION BY COUNCIL

APPROVED _____ **REJECTED** _____

DATE _____

BID HISTORY
HYDROGEN SULFIDE CONTROL PROGRAM
BID DATE: NOVEMBER 3, 2020, AT 2:00PM

Consulting Engineer

N/A

Advertisement

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| 1. | PWC Website
Addendum No. 1 | 10/12/2020 through 11/03/2020
10/28/2020 through 11/03/2020 |
| 2. | The Fayetteville Press | General Monthly Ad |

List of Prospective Bidders

1. Cape Fear Water Solutions, Inc., Dublin, NC
2. Pencco, Inc., San Felipe, TX
3. Source Technologies LLC, Lexington, KY
4. Evoqua Water Technologies, Sarasota, FL
5. Univar Solutions, Downers Grove, IL
6. Lhoist, Ripplemead, VA
7. Trinity Manufacturing, Hamlet, NC
8. Carus LLC, Belmont, NC
9. Premier Magnesia, Dallas, TX
10. Brenntag Mid-South, Inc., Durham, NC
11. Southern Ionics Incorporated, West Point, MS
12. Purologix water Services, Inc., Garner, NC
13. Share Corporation, Milwaukee, WI
14. Continental Chemicals, LLC, Charlotte, NC
15. Atlantic Coastal Supply, Greenville, NC
16. Aquarius Technologies LLC, Saukville, WI
17. A&M Scientific Supply, Durham, NC
18. Paragon Site Solutions, LLC, Rock Hill, SC
19. Power Systems Solutions LLC, Charlotte, NC
20. East Coast Service Group Logistics LLC, Raleigh, NC
21. Blue Stream Environmental, Kernersville, NC

PWC Procurement Mailing List- Registered vendors via the PWC website and BBR registrants. (approximately 1000+ contacts)

Small Business Administration Programs:

Small Business Administration Regional Office (SBA)
NC Procurement & Technical Assistance Center (NCPTAC)
Veterans Business Outreach Center (VBOC)
Small Business Technology Center (SBTDC)
Women's Business Center of Fayetteville (WBC)

Local Business and Community Programs

FSU Construction Resource Office (FSUCRO)

FSU Economic Development Administration Program (FSUEDA)
FSU Career Pathways Initiative
NAACP, Fayetteville Branch
FTCC Small Business Center (SBC)
Greater Fayetteville Chamber
Hope Mills Chamber
Spring Lake Chamber
Hoke Chamber
Fayetteville Business & Professional League (FBPL)
Latinos United for Progress
Latino Community Connects
The Center for Emerging Business
Fayetteville Black Business Website

State Business and Community Programs

NC Institute of Minority Economic Development (The Institute) Durham, NC
NAACP, State Branch Raleigh, NC
National Utility Contracting Association- NC Chapter (NUCA)
Durham Chapter of the National Association of Women in Construction (NAWIC)
South Atlantic Region of National Association of Women in Construction (NAWIC)
The Hispanic Contractors Association of the Carolinas (HCAC)
United Minority Contractors of North Carolina
International Women in Transportation- Triangle Chapter
International Erosion Control Association (IECA)

Media

Fayetteville Observer
WIDU, AM1600
IBronco Radio at FSU
Fayetteville Press News
Up & Coming Weekly
Bladen Journal

SDBE/Local Participation

SDBE/Local: Cape Fear Water Solutions, Inc. is not a local firm or classified as a SDBE, minority or women-owned business.