



Legislation Text

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File #: 18-302, Version: 1

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**TO: Mayor and Members of City Council**

**THRU: Kristoff Bauer, Deputy City Manager**

**FROM: Kimberly S. Toon, Purchasing Manager**

**DATE: March 26, 2018**

**RE: Bid Recommendation - Ballpark Stadium Seating and Installation Services**

**COUNCIL DISTRICT(S):**

All

**Relationship To Strategic Plan:**

Goal 4: Desirable Place to Live, Work and Recreate

**Executive Summary:**

Proposals were received for the agreement for the Ballpark Stadium Seating and Installation Services. The lowest responsive, responsible proposal received is from Camatic Seating, Inc. in the amount of \$376,442.80. The Council Baseball Subcommittee is recommending and staff is seeking Council authorization to award to the low bidder.

**Background:**

The City has taken on the responsibility of acquiring certain fixtures and equipment needed to completely outfit the stadium for operation directly. This is referred to as "owner provided" or "owner preference" items. These purchases are made outside the construction contract with Barton Malow. The contractor does, however, continue to have an obligation to coordinate the installation of the owner preference items purchase and provided by the City. Stadium Seating is included among these owner preference items.

**Issues/Analysis:**

An RFP for Stadium Seating and Installation Services was recently advertised by City purchasing requesting proposals for both anchor bolted and rail mounted stadium seating. Three proposals were received from the following vendors (see attached bid summary and below):

	<b>CAMATIC</b>	<b>INTERKAL</b>	<b>IRWIN</b>
<b>Total Bid - Anchor Bolted</b>	\$ 376,444.80	\$ 428,253.00	\$ 499,749.86
<b>Total Bid - Rail Mounted</b>	\$ 376,442.80	n/a	\$ 442,983.14

After thorough review and evaluation, the City is recommending this scope of work and contract be awarded to Camatic Seating, Inc. for a not to exceed amount of \$382,027.50. This price includes the stadium seating in both the concourse and club seating sections, cupholders, armrests, seat row and number labeling as well as the payment and performance bonding required for a project this size.

**Budget Impact:**

CPOA 2018-50 appropriated \$37,885,102 for the stadium project. This included an allowance of \$3,900,000 for owner preference items. If approved, this contract will be funded from that allowance in the amount of up to \$382,027.50.

**Options:**

- Authorize the City Manager to execute the contract with Camatic Seating, Inc. to provide the stadium seating and installation services for the baseball park construction project.
- Delay action and request additional information or otherwise provide direction to staff.

**Recommended Action:**

The Council Baseball Subcommittee recommends that Council authorize the City Manager to execute the agreement with Camatic Seating, Inc. to provide this equipment and the installation services in the amount of up to \$382,027.50.

**Attachments:**

- Bid Tabulation Summary
- Camatic Seating, Inc Proposal