



## Legislation Details (With Text)

**File #:** 22-2839      **Version:** 1      **Name:** Award the Contract  
**Type:** Consent      **Status:** Agenda Ready  
**File created:** 7/21/2022      **In control:** City Council Regular Meeting  
**On agenda:** 8/22/2022      **Final action:**  
**Title:** Authorize the Execution of a Contract for Gunshot Detection Technology Services  
**Sponsors:**  
**Indexes:**  
**Code sections:**  
**Attachments:** 1. ACOEM, 2. The Digital Decision, 3. ShotSpotter

Date	Ver.	Action By	Action	Result
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**TO:** Mayor and Members of City Council

**THRU:** Douglas J. Hewett, ICMA-CM, City Manager

**FROM:** Gina V. Hawkins, Chief of Police

**DATE:** August 22, 2022

**RE:**  
Authorize the Execution of a Contract for Gunshot Detection Technology Services

**COUNCIL DISTRICT(S):**  
All

**Relationship To Strategic Plan:**  
Goal I: Safe and Secure Community

**Executive Summary:**  
Council is asked to authorize the execution of a contract for a one year subscription, including one-time initiation and onboarding fees, for gunshot detection technology services. Bids were received for the purchase of gunshot detection technology services. The recommended lowest responsive, responsible bidder is ShotSpotter, Inc., Fremont, CA, in the amount of \$197,500.

**Background:**  
Gunshot detection technology services were proposed as a part of the Police Department's violent crime reduction multi-strategy plan and the anti-gun violence program.

The initial request for bids was advertised on January 6, 2022 and closed January 31, 2022. No bids were received, and the request was advertised again on February 4, 2022. The bids received during the second solicitation were opened on February 15, 2022.

BIDDERS	TOTAL COST
Acoem *	\$ 48,995.00
ShotSpotter Respond	\$197,500.00
The Digital Decision	\$315,650.00

\* It was determined that Acoem, lowest bidder, is unable to provide the expected level of service.

**Issues/Analysis:**

After initial vendor selection, it was determined that Acoem cannot provide the expected level of service. Staff is recommending the selection of the second lowest bidder, ShotSpotter Respond, for the gunshot detection technology services.

**Budget Impact:**

A one year subscription for these services will be funded by ARPA funds. The amount requested (\$217,250) includes the bid of \$197,500 and a 10% contingency. Per the attached quote, the annual cost of the subscription is \$210,000. The bid of \$197,500 for the first year of service includes a one-time initiation fee of \$30,000 and a one-time onboarding fee of \$10,000, as well as a discount for the first 90 days of service of \$52,500.

**Options:**

- 1) Authorized the execution of a one year contract for services as recommended by staff.
- 2) Do not authorize the execution of the contract and provide further direction to staff.

**Recommended Action:**

Staff recommends that Council move to authorize the execution of the contract for a one year subscription for gunshot detection technology services with ShotSpotter, Inc.

**Attachments:**

Bid submissions for Acoem, The Digital Decision and ShotSpotter