



# City of Fayetteville

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## Legislation Text

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File #: 19-1175, Version: 1

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**TO:** Mayor and Members of City Council

**THRU:** David W. Trego, CEO/General Manager  
Fayetteville Public Works Commission

**FROM:** Fayetteville Public Works Commission

**DATE:** January 13, 2020

**RE:**  
Bid Recommendation - 2019 Annual Transformer Contract

**COUNCIL DISTRICT(S):**  
All

**Relationship To Strategic Plan:**  
High Quality Built Environment

**Executive Summary:**

Bids were received for the 2019 Annual Transformer Contract. The recommended lowest responsive, responsible bidders are National Transformer Sales for ERMCO, Raleigh, NC, for a total of \$550,992.00 and Anixter, Apex, NC, for a total of \$581,347.50.

**Background:**

The Fayetteville Public Works Commission, during their meeting on December 11, 2019, approved the bid recommendation to award the contract for the 2019 Annual Transformer Contract to National Transformer Sales for ERMCO, Raleigh, NC, and Anixter, Apex, NC, the lowest responsive, responsible bidders in the total amount of \$550,992.00 and \$581,347.50, respectively. The Commission also authorized staff to forward this recommendation to the City Council for approval.

Bids were received on October 9, 2019, as follows:

<u>BIDDERS</u>	<u>TOTAL COST</u>
National Transformer Sales for ERMCO, Raleigh, NC	\$550,992.00 *
Anixter, Apex, NC	\$581,347.50 *
WEG, Washington, MO	\$402,041.00 **

Note: \* Total recommended award amount for National Transformer Sales for ERMCO, and for Anixter

\*\* Total bid amount submitted by WEG for 3-phase pad mount transformers but not awarded. Please see additional comments below.

**Issues/Analysis:**

Notice of the bid was advertised on September 24, 2019, with a bid opening date of October 9, 2019. Bids were solicited from eight (8) vendors, three (3) bids were received. The award recommendation is based on Total Owning Cost (TOC) and the lowest price of the transformers. Bidders could bid on any or all of the transformers. Bids were also evaluated to ensure compliance with PWC Specifications. WEG submitted bids that were higher in both TOC (Total Owning Cost) and purchase price for the 3-phase pad-mount transformers as compared to the two other bidders. Evaluation of the bids for the single-phase transformers showed that several of the transformers bid by Anixter were not compliant with Fayetteville PWC's specification to include breakers. Therefore, award of the single-phase transformers is split between Anixter and National Transformer Sales for ERMCO. Award of all the 3-phase pad-mount transformers is to National Transformer Sales.

**Budget Impact:**

Funding for this project will be funded through Electric Inventory

**Options:**

N/A

**Recommended Action:**

The Fayetteville Public Works Commission recommends the Fayetteville City Council award the 2019 Annual Transformer Contract to National Transformer Sales for ERMCO, Raleigh, NC, and Anixter, Apex, NC, the lowest responsive, responsible bidders in the total amount of \$550,992.00 and \$581,347.50, respectively.

**Attachments:**

Bid Recommendation - 2019 Transformer Contract