



# City of Fayetteville

433 Hay Street  
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## Legislation Text

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File #: 20-1679, Version: 1

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**TO:** Mayor and Members of City Council

**THRU:** Elaina L. Ball, CEO/General Manager  
Fayetteville Public Works Commission

**FROM:** Fayetteville Public Works Commission

**DATE:** January 11, 2020

**RE:**  
Bid Recommendation - Hydrogen Sulfide Control Program

**COUNCIL DISTRICT(S):**  
All

**Relationship To Strategic Plan:**  
High Quality Built Environment

**Executive Summary:**

Bids were received for the purchase of chemicals, labor, materials, and equipment necessary to provide Hydrogen Sulfide Control at PWC Lift Stations. The recommended lowest responsive, responsible bidder is Cape Fear Water Solutions, Inc., Dublin, NC, in the total amount of \$560,670.41.

**Background:**

The Fayetteville Public Works Commission, during their meeting on December 9, 2020, approved the bid recommendation to award the purchase of chemicals, labor, materials, and equipment necessary to provide Hydrogen Sulfide Control at PWC Lift Stations to Cape Fear Water Solutions, Inc., Dublin, NC, the lowest responsive, responsible bidder, in the total amount of \$560,670.41, and authorized staff to forward this recommendation to the City Council for approval.

With the option to extend the contract for additional one (1) year periods, up to a maximum of five (5) years, upon mutual agreement of both parties.

Bids were received on November 3, 2020, as follows:

Bidders

Total Cost

**NITRATE SOLUTION APPLIATION**

Cape Fear Water solutions, Inc., Dublin, NC	\$289,132.72
Pencco, Inc., San Felipe, TX	\$380,950.08
Source Technologies, LLC, Lexington, KY	\$348,323.15
Evoqua Water Technologies, Sarasota, FL (alternate bid)	\$349,756.58
Evoqua Water Technologies, Sarasota, FL	\$454,396.87

**IRON SALT SOLUTION APPLICATION**

Cape Fear Water Solutions, Inc., Dublin, NC	\$271,537.69
Pencco, Inc., San Felipe, TX	\$352,724.00
Source Technologies LLC, Lexington, KY	\$394,387.50
Evoqua Water Technologies, Sarasota, FL (alternate bid)	\$482,164.00
Evoqua Water Technologies, Sarasota, FL	\$618,076.00

**Issues/Analysis:**

Notice of the bid was advertised through our normal channels on October 12, 2020, with a bid opening date of November 3, 2020. Addendum No. 1 was issued on October 28, 2020, to respond to questions received from prospective bidders. Four (4) bids were received during the bid process. The previous contract price for the Nitrate Solution was \$2.1999 per gallon and Iron Salt Solution was \$1.1999; the current bid price per gallon for the Nitrate Solution is \$2.0459 and Iron Salt Solution is \$0.8559.

**Budget Impact:**

The Hydrogen Sulfide Control Program is budgeted in the FY21 Wastewater Construction and Maintenance Operating Budget in the amount of \$560,670.41.

**Options:**

N/A

**Recommended Action:**

The Fayetteville Public Works Commission recommends the Fayetteville City Council approve the bid recommendation to award the purchase of chemicals, labor, materials and equipment necessary to provide Hydrogen Sulfide Control at PWC Lift Stations to Cape Fear Water Solutions, Inc., Dublin, NC, the lowest responsive, responsible bidder in the total amount of \$560,670.41.

**Attachments:**

Bid Recommendation - Hydrogen Sulfide Control Program